



Professional Association of Self-Caterers UK

PASC UK NEWSLETTER

20th May 2022 Issue 110

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PASC UK SOCIAL MEDIA

Please follow PASC on Twitter @PascUK AND on Facebook @pascukltd
This is where the latest news between newsletters gets posted.

WHERE TO FIND ITEMS COVERED IN PREVIOUS NEWSLETTERS

The 2022 news items are now indexed at the bottom of the 17 December newsletter and can be downloaded from www.pascuk.co.uk

COMMENTARY

Unusual week in that it contained more face-to-face meetings than at any time since Lockdown 1 and included travel to Cardiff and London.

In Wales we went to the Tourism Reception for Tourism week at the Senedd, and met with both colleagues, many for the first time, and met with many MS's and officials, full report below.



In London we went to the STAA show in London's Docklands and had several meetings and took part in a panel discussion on wider collaboration in dealing with Government interventions in our sector and how that might be funded. More on that below.

We had hoped to be able to give you an update on the thorny issue of PRS/PPL licences this week, but we have been unable to secure a meeting with them until late June/early July. Whilst disappointing, we will continue to work in the background on this with the ASSC to get some positive change in the way that this licensing scheme is operated. See below for what to say if they call you in the interim.

We have a good number of addition reports under way and we should be in a position to reveal these and their timescales next week. Some will be available to all, however others will only be available to Paid Up Members. We will also be ready to announce some Webinars to go along with these papers.

The Insurance Initiative, which we have previously covered is now well underway, We still need your help and contributions to make an insurance paper meaningful for Members: See below.

Please keep the feedback coming in, as you can see from this week's newsletter it really does impact on which pieces of work get prioritised.

CHAIR WILL BE AWAY

I will be away for a few days over the coming weeks. Next weeks Newsletter will let you know how cover will work.

We are really busy with calls so if there is anything that you need to call about please note the dates below, or better still drop me and email and we can book a time for a call.

I will be unavailable on these dates:

- Friday 27th May
- Monday 30th May
- Wednesday 1st June
- Thursday 2nd June
- Wednesday 8th June
- Thursday 9th June

All these dates are real holiday time, the first weekend I am taking two friends to the Normandy Beaches, and the next two midweek breaks are to see my favourite band, the Rolling Stones. Really looking forward to it.

THE STAA SHOW IN LONDON

The STAA show was held at Tobacco Dock in London on Thursday 19th May. Much smaller than previous shows and only over one day. The primary meeting was the one in the grid below. This was discuss how greater collaboration between associations, pooling of resources and possible additional funding streams for lobbying might be possible.

<p>Right to Rent</p> <p>The emergence of COVID-19 has challenged the vacation rental industry like nothing else in history. In addition to the impact of the pandemic, we continue to see increasingly wide-ranging regulatory and policy issues, including overreaching local policies, outright bans, and unfair taxation. These temporary regulations are trending towards longstanding law if action is not immediate.</p>	Viktorija	Molnar	Interim Secretary General	EHHA
	Fiona	Campbell	Chief Executive	Association of Scotland's Self-Caterers
	Alistair	Handyside MBE	Executive Chairman	PASC UK Ltd (Professional Association of Self-Caterers UK Ltd)
	Robert	Kennedy	Founder	SuperControl
	Shomik	Panda	Director General	STAA
	Henrik	Kjellberg	CEO	Awaze
	JP	Monod	SVP Global Government & Corporate Affairs	Expedia Group
	Marie	Pistinier	President	SPLM
	Kimberly	Miles	Executive Director	VRMA
	Carlos	Pérez-Lanzac	Founder	Vitur Summit
	Graham	Donoghue	CEO	Sykes Holiday Cottages
	Ruth	Robinson	Director of Operations	Quality in Tourism
	Claire	Parry	Company Director	Week 2 Week

We are not alone in the UK with the pressures being placed on our sector and it was useful to meet with colleagues who run organisations like PASC UK from both Europe and the USA and to see and hear how they work on behalf of their Members. This nis a piece of work that we will expand over the coming months.

We also met with various suppliers of products and services for businesses like ours, and I will put details of any of these that we think may really be on interest to you in future newsletters.

Just like at the Senedd, really good to bump into PASC UK Members and get real face to face feedback.

RECORDING OF 'HOW TO ENTER TOURISM AWARDS'

This week we had a well-attended Members Meeting on how to enter the various tourism awards.

The recording covers, why enter? How to Enter? Top tips, and benefits.

This was recorded and can be found on the website at: <https://www.pascuk.co.uk/webinars/>

The accompanying slides can be found here: <https://www.pascuk.co.uk/reports/>

One update post the Meeting. In it we said that most schemes of merit were either free to enter or had a small admin charge. We have since heard of some that charge disproportionately high entrance fees, plus charge for the judging visit. This is not the common model for tourism awards, so best to check with the regional destination to check costs. It is unacceptable that a small self-catering business would pay the same charge as a much larger hospitality business.

CREDIT CARD PAYMENT PROBLEMS

Many of you reported credit card problems this week, saying that in some cases payments were unable to be taken for almost a week. All payment processors have struggled following the last round of 3D Security changes in March.

Sometimes the problems affecting the Payment platforms are very specific and related to less than 5% of payments. This makes the problems complicated to diagnose because it involved upstream partners. Fixes have been deployed and these are being monitored very carefully.

Please let us know if any of you are having any ongoing problems. Send an email to chair@padscuk.co.uk with **Credit Card Problem** in the subject line.

FREE GOOGLE MASTERCLASS

PASC UK has had a long relationship with ClockWork Marketing, based in Devon, and they have kindly offered PASC UK Members the opportunity to join a Google Masterclass on the 24th May at 1030.

Getting found in Google for hospitality businesses

Confused with Google? All that gobbledegook too much? How do your competitors come up higher in Google search results? Google Business Profile and keywords are a crucial part of your Search Engine Optimisation strategy. This masterclass will give you practical insights and guidance on the best use of your Google Business Profile to make your hospitality business stand-out.

ClockWork's Google search marketing experts will be sharing some practical guidance to help drive more traffic from Google and get the most out of their Google Business Profile:

- * Rocket charge your Google Business Profile
- * Getting found on maps
- * Hotel Free Booking links

The masterclass is free and will be on Tuesday 24th @ 10:30am

This is a great resource and opportunity to learn more about this topic. You can register on this link <https://www.guestnet.co.uk/getting-found-in-google>

UPDATE ON LOBBYING IN WALES 20 MAY UPDATE

The lobbying against the introduction of the 182-day threshold continues. It's been a busy week with ups and downs. Are on the 182-day threshold.

We are holding a Welsh Members meeting next week to answer any questions you have on the update below, or anything else related to the 182-Day threshold.

PASC UK Welsh Members meeting

Tuesday 24th May 2022 at 1130

UPDATE ON 182 DAY THRESHOLD LOBBYING

Normal rules apply, it will not be recorded to enable anyone to ask anything that they would like to and it is for PASC UK paid Members only. We will explain how the meeting will work in the introduction, to try to ensure that all who wish to ask any questions, can.

We will have Adrian Greason-Walker from the WTA attending as well, to give his take on these important meetings.

If you wish to take part, please send an email to chair@pascuk.co.uk and put **182 Meeting** in the subject line and your business name in the body of the email.

General Update

On Wednesday the 18th May there are two critical sessions regarding lobbying for a reduction in the 182-day threshold. These are the Cross-Party Tourism Meeting and then the Tourism Reception for Wales Tourism Week in the Senedd.

The Cross-Party Meeting did not go well. The meeting was planned to be what's called a hybrid meeting, some in the room and many more connecting by zoom. In short, the technology failed as a large number of us had been given the wrong login invitation. Not sure it's possible to describe the anger and frustration.

Sam Rowlands MS who Chairs the meeting was incredibly disappointed and has offered to ensure that the Minister, Vaughan Gething MS, who was briefly present at the meeting, gets a note from us, spelling out exactly what we would have said had we had the chance. That has been done.

Otherwise, the meeting went OK, Suzy Davies and Adrian Greason-Walker from the WTA were there and reported that there were lots of comments suggesting that they are looking at all the data that has been provided on 182 days and that they were yet to come to a decision. There was also a clear undertaking that there would need to be some exemptions, one that was mentioned was farm stay type businesses, although we have no indication of any detail as to what this might mean. They acknowledged the pressure created by all the activity on the subject of the 182-day threshold and that you have all been filling their inboxes. This is having an impact.

In the evening we had the Tourism Week Reception in the Senedd. Went much better than we might have expected. Before the MS's finished their session and joined us we were able to talk with colleagues across the whole spectrum of Welsh Tourism. We also had several PASC UK Members present, great to meet them and made working the crowded room easier. Without exception all present were opposed to the 182 day-threshold and the implementation of a Tourism Levy, even if these did not directly impact them. There was a clear understanding of the impact that both would have on the visitor economy in Wales.

Finally, the Session ended, and we were joined by the MS's. Suzy Davies from the WTA opened formal proceedings and we had an update from Sam Rowlands who Chairs the Cross Party Tourism Group. The scene was nicely set for Dawn Bowden MS and Deputy Minister for Arts and Sport to respond on behalf of the Welsh Government.

The tone of her response and address was upbeat and friendly, whilst no commitment to drop any of the measures, she talked about looking at all the evidence, and how the Tourism Levy could be years away as they consult with all parties on it. It will be interesting to see how the reality of the next month's aligns with this.

With the presentations over it was time to work the floor and try and meet as many MS's as possible. We had produced lobbying note cards so that the representatives from PASC UK, the WTA and UKH Cymru can all make sure that the key points are clear.



We collectively worked the room to make sure that all the MS's present were clear that 182 days is too high, and there was definitely recognition of this from many MS's.

We had particularly good discussion with Dawn Bowden MS who, whilst maintaining the Government position, as you would expect her too, did acknowledge the weight of responses from you all, and the Body Of Evidence. Whilst pretty non committal on the actual threshold, 'we'll see where the evidence leads us' was her comment on that, she said that they would be willing to work with us on the exemptions. This is now a growing response, and gives us at least some hope that we will be able to enter a damage limitation exercise with the Welsh Government.



Suzy Davies, Chair WTA



Sam Rowlands MS, Chair Cross Party Group



Dawn Bowden MS, Deputy Minister for Arts



Leaving the Senedd after the meeting

We have a lot of meetings and follow up as a result of the Cross Party Meeting and the Senedd reception and are already on top of these.

We would though urge you to continue to contact your MS's and official, pressing your case. They really are feeling the pressure on this.

PASC UK INSURANCE FOR SELF-CATERING BUSINESSES INITIATIVE

CALL FOR EVIDENCE CALL FOR EVIDENCE CALL FOR EVIDENCE

Urgently required:

- **A good contact at the NFU**
- **Any recommendations of insurance companies to be included plus contact details**
- **Any problems on particular elements of cover**

Also, we recently added Lychetts to our list of possible insurance providers. They have asked to be temporarily taken off the list as they did not feel that they were currently able to offer competitive cover. That's a great shame as they had been able to provide bespoke cover to several Members. We will let you know when they re-enter the market.

The Background:

Due to the numbers of calls and emails over the last few months about holiday let insurance, PASC UK is going to undertake a piece of work to try and create an insurance report. The objective of this report is to save you time when seeking cover for your business.

An increasing number of insurers are refusing cover for some items, or refusing cover entirely to Members, often at the very last minute, and three times in the last three weeks we have been trying to help Members find last-minute (and expensive) alternatives.

Things that are causing the most headaches are swimming pools, hot tubs, annexes, thatched properties, ponds, play areas, playrooms, animals on site and more.

We are looking to create a grid, with all the relevant insurers down one side and across the top, all these kinds of headings to show if the insurers cover them or not.

This will save you time when looking for competitive quotes and we will use the grid to pressure insurers to 'tick more boxes'.

We will be asking them for evidence in why, suddenly, they are introducing further exclusions.

Please can you submit any information that you have that would help us in the preparation of this paper, can be good or bad experiences with insurers. If you have any thoughts on this, or have any contributions or experiences of any kind, please let us know by sending an email to chair@pascuk.co.uk with **Insurance Paper** in the subject line. Thanks.

STATUTORY REGISTRATION UPDATE FOR ENGLAND AND WALES REPEAT

Lots of feedback on this so leaving in for another week, mostly positive. A popular misconception is that this is extra regulation in England, it's not, it's just that we'll all have to prove that we are 'safe and legal'. The second one is that it won't apply to AirBnB. It will, or it's utterly pointless and the Government Departments get that.

We are expecting the launch of a Call for Evidence from the Westminster Government in the coming days. This would be the first step towards establishing a Statutory Registration Scheme in England.

The Welsh Government is also planning to launch a Consultation on Statutory Registration, although we do not have a specific timeframe for that currently.

PASC UK is fully supportive of Statutory Registration as long as it achieves most of its stated ambitions and does not just end up as another tax that professional businesses have to pay, and that others, perhaps operating on OTA sites can avoid.

PASC UK has been at the forefront of lobbying for Statutory registration for the last six years and curates the 'Safe and Legal' campaign of over 50 Tourism organisations and associations who are pressing for the scheme.

We will try and briefly cover the points relevant to such a scheme. We do not have any detail from the Welsh Government currently, so these points apply to the English scheme. We would of course hope that the Welsh scheme does not vary from this very much at all. What will be useful is that all the work we do, in providing evidence to the consultation in England, will be able to be updated and utilised by Welsh Members when their consultation finally launches.

We have already had two Round Tables with the Government and interested parties, and the notes below reflect where the vast majority of contributors are currently thinking.

- What are the benefits?
- Does it mean more regulation?
- What we hope it will be
- What it most certainly won't be
- How much might it cost?
- Who might run it?
- What might the timescale be?

What are the benefits?

There are three main benefits.

1/ PASC UK believes that all that offer accommodation for money should meet the same 'safe and legal threshold'. This should apply whether an operator lets for a single night or is open 365 days. Currently a large proportion of the sector is simply not compliant. Market forces mean that those that have the additional burden of compliance costs, fire, gas, electric testing for example, cannot charge any more than those that don't.

A robust Registration Scheme would mean compliant businesses would receive a Registration Number, that would be required in order to advertise anywhere.

When similar schemes have been introduced elsewhere, the number of properties available for short term let reduces considerably, meaning more robust bookings and pricing for legitimate businesses. We would finally have that 'level playing field for regulation' that we have been campaigning for.

2/ No-one knows how many businesses operate in our sector. Not the Government, and certainly not PASC UK. The current number may be as high as 350,000 in the UK. How is information distributed to these owners and businesses? This was highlighted during Covid, when there was no single way to inform owners and business about the regulation and the support available. Lots of rules are changing and it's important that all owners and businesses can be kept up to date, and that we can work with Government using real data on the size, scale and opportunity our sector represents.

3/ Customer confidence. Consumers have no idea about what requirements there are for a 'safe and legal' stay in one of our properties, until something goes wrong as it occasionally does. A Registration Scheme would boost consumer confidence in our sector and stop many of the horror stories of properties that appear in the press and on social media.

Does it mean more regulations?

In England we can say no with some certainty. One of the pre-requisites of getting any Government time for Statutory Registration is that it requires no further legislation to see it come into effect. As the scheme was covered in the original Tourism Act, all that has to happen is that the Minister says there will be one. (We do not know if this will apply in Wales).

What do we hope it will be?

1/ Relatively simple to provide the information. More robust than the Visit England 'Good to Go' and more akin to the AA Covid-19 Schemes in that you need to provide the info, and that someone actually checks it's there before giving out the registration number.

2/ A drop down form to fill in, putting in your Fire Risk Assessment, gas, electric and fire testing certificates as applicable, and other risk assessments such as pools, hot-tubs etc if you have them.

3/ The scheme would provide you with a registration number. With this registration number you would be able to carry on advertising wherever you wanted, as long as displaying the Registration number. This scheme is commonplace on many international websites. Platforms would have to be ready to display this registration number next to your property.

4/ PASC UK is working hard to ensure that this is a national scheme for England (and hopefully Wales) so that an operator in Cumbria operates to the same scheme as in Cornwall.

What it most certainly won't be

1/ This is not a mandatory quality assessment by another name. This is just a 'safe and legal' compliance check. We would not support it becoming a quality scheme by the back door.

2/ This is not a licensing scheme by another name. If you are compliant you will get a registration number.

3/ Sadly, there will not be a legal requirement to have Public Liability Insurance. There are only two insurances that we have to take out in the UK, one is car insurance to drive on the road, and the other is Employers Liability insurance. This is not something that we are happy about, but it will not be mandatory. This will of course give platforms that ensure owners have this in place an edge over those that don't.

How much might it cost?

There does need to be a cost to this scheme otherwise it simply will not succeed. Councils are already stretched, and many cannot even meet their Statutory obligations. If we are to have a robust scheme that creates a better business environment for professional businesses and gives customers confidence, we need to pay for checks to be made and the scheme to work efficiently.

The working group on 'Safe and Legal' has always suggested that the amount should be £100 per business. You will see other amounts elsewhere, but that is the common consensus.

Who might run it?

This will most likely be run by local Councils. They are probably best placed to do this, as it could have links to Trading Standards, Environmental Health etc should issues arise. They already have numerous licensing and registration schemes and we would have a better chance of it being a standard system for all.

What might the timescale be?

In England we are about to see the launch of a Call for Evidence. These normally last 12 weeks. The Department running this is DCMS and after receiving the evidence (anyone is able to submit, and PASC UK will provide notes on how to do this) then draws up what they think any such scheme might look like. This might take up to four or five months.

They then launch a formal Consultation into this, and once again anyone can respond to this Consultation. (PASC UK will provide notes on how to do this). This Consultation would last for 12 weeks.

DCMS would then take their time summarising how this the scheme might look, based hopefully on the evidence gathered and all of our responses to the consultations.

If this goes though each stage like lightning it's possible that this may come into effect in 2023, the PASC UK estimate is that it will probably be 2024, but that some platforms will start being more robust in making sure properties are compliant beforehand.

There are many platforms that do this already, these may be good quality agents, Marketing groups etc but by no means all come close. Many still hide behind the customer terms and conditions, this one for example from AirBnB.

<https://www.airbnb.co.uk/help/article/2908/terms-of-service#EU16>

See Section 16:

While we work hard to ensure our Members have great experiences using Airbnb, we do not and cannot control the conduct or performance of Guests and Hosts and do not guarantee (i) the existence, quality, safety, suitability, or legality of any Listings or Host Services or (ii) the truth or accuracy of any Listing descriptions, Reviews, or other Content provided by Members.

We welcome thoughts and input on this subject so please send comments into chair@pascuk.co.uk putting **Stat Reg** in the subject line. Thanks.

PRS PPL UPDATE 20 MAY WHAT TO SAY TO THEM AND UPDATE

We are continuing to try and resolve the on-going situation with PRS PPL. We are doing this with the ASSC (Association of Scotland's Self Caterers) as their Members are equally affected. We finally have had a response from them to propose dates for the next meetings. These dates will have been provided to them by the time you read this. **Update, the first time that meetings can be arranged with their diaries are the end of June/early July. This is disappointing, but it also gives us time to do some more background work.**

We have been in professional courteous dialogue with PRS PPL for over a year now and have considerably upped the tone and tempo of our approaches to them. Our business has refused to pay the Licence fee, on the grounds that we do not have a hotel or guest house and cannot work out if the invoice is correct. We have now been sent the 50% no payment surcharge in addition. We have no intention of paying that either. We have asked where, in law, it is possible to charge anyone a 50% late payment surcharge? When we have an answer we will of course let you know.

We are really sorry that this has been outstanding for so long, and that there are large numbers of you waiting to hear what should be done with regard to PRS/PPL. Delay has not been at our end and we cannot really understand the delay either. If their case is so good, why have they not been able to demonstrate this, provide a tariff for self-caterers, and guidance and FAQ's as to why we have to pay?

Our asks are pretty simple:

- We want a self-catering tariff.

- We want an FAQ sheet on why we have to pay it and under what circumstances.
- We want their staff to be polite on the phone.
- We want the surcharge removed.

These are hardly outrageous requests. We appreciate that Members are frustrated and angry about particularly the tone of the cold calls.

We don't dispute that most of us may need to pay something, (see bottom of this article for exemptions) as music is being played in a commercial setting. We get email after email from owners saying it is private residential, and we don't think it is. That would apply to your house, when you have friends around, when you can also give them alcohol if you wish. When you charge for people to stay it moves to commercial and licences are needed.

Having said that we currently do not have a self-catering tariff and are expected to pay bills that they have calculated from another tariff which we do not think is appropriate as it's impossible to calculate what the correct charge would be. No one else we can think of can invoice you an amount of money without an explanation about how the fee was arrived at.

Last year we were promised by PRS PPL that this would be rectified, as well as dealing with the appalling telephone calls that some of you suffer. We were also to get a tariff, and guidance and explanation about why, in law, this needs to be paid, specific to self-catering.

It has been over a year, and we have just received short, updated guidance notes, which we do not think is remotely adequate, and still no self-catering tariff.

Last year they also asked us to tell you that those paying would get a credit if it later transpired that you had overpaid, when the self-catering tariff was finally released.

When we said that we were refusing to pay until we had a clear tariff and guidance on why we have to pay received this response.

Our respective legal teams are working on providing clear guidance for your members on the requirements for a licence. Unfortunately, this is taking longer than I would have hoped.

The team at PPLPRS have been told not to actively approach currently unlicensed self-catering operators but it is not always clear until they actually make contact that a venue is a self-catering operation rather than say a small guesthouse.

If you have any specific queries from members, please provide me with the details and I will be happy to review them with the team at PPLPRS.

So, if you get a call from them, tell them that it has been agreed between PASC UK, the ASSC and PRS PPL that you are not to be contacted at this time, whilst the situation is resolved.

If you have a problem, or the call is aggressive or rude, please contact me at chair@pascuk.co.uk and we will pass on your comments. We will NOT pass on details that enable PRS PPL to identify you.

These are the current exemptions as written by PRS PPL, please note that you have to comply with ALL the criteria to be exempt. So, for example if you have two properties, in two places however small they are, both are liable.

[Are there any circumstances when fees are not charged?](#)

Discretionary Charging Policy:

PPL PRS Ltd charges for music in hotels and other holiday accommodation businesses.

However, PPL PRS Ltd chooses not to charge a royalty for the use of music (including TV and radio) in holiday accommodation premises meeting all of the following criteria:

- The premises has **3 guest bedrooms or fewer**
- The premises is the **sole holiday (or self-catering) accommodation business** operated or owned by the proprietors
- The premises is either a self-catering premises or is also the **domestic residence** of the proprietors
- **Facilities are only available to resident guests (and, in the case of holiday premises, the proprietors)**

MEMBER BENEFITS SUMMARISED

To carry out the lobbying work that we do on behalf of the Sector we need funding. 90% plus of this funding comes from Membership Subscriptions.

Members will get.

- Access to Telephone Support
- Prompt email support
- Access to Members Benefits and Discounts. (Buying Group Membership details below)
- Members only Webinars, (Including ask the Chair sessions)
- Book Surgery Appointments with the Chair
- Specific Discounts on key products
- PASC UK Guides to reducing Business Rates
- Hard Copy of the Visit England Pink Book
- Special Interest Papers (EV Charging, Third Party Services at Holiday Lets, Privacy and Cookie Policies etc)

What will be available to non-members?

- The PASC UK Covid newsletters
- Email support when available. (Members support comes first).
- Free Webinars
- Cleaning protocols
- Some General interest Papers, (Cancellation Policies, what to do if Guests gets Covid etc)

We are currently making major investments in supporting you better and all this cost's money, these include.

- A new Website
- The largest ever National Report on Self-Catering in the UK, broken down by country
- Sponsorship of the Visit England Pink book, to help promote the safe and legal aspects of our sector
- Membership fees to the Tourism Alliance, UK Hospitality and Wales Tourism Alliance
- Surveys and reports to use data-based arguments to win support for the sector

If you have not yet joined PASC UK, please consider joining NOW. Details below the Buying Club information. <https://bit.ly/3ptd4RU> Thanks.

BUYING CLUB MEMBER BENEFIT FOR PAID PASC UK MEMBERS

We are really pleased to announce a partnership with Purchasing for Business.

More details on the new PASC UK website here: <https://bit.ly/3ptd4RU>

This is a Buying Club, it's free to join if you are a paid up PASC UK Member. There will be no additional fee for Members to join the Club.

SUPPORT LOBBYING BY JOINING PASC UK

There is a huge amount of work and lobbying to do to help support you all in the self-catering sector. We don't ask very often, however, if we are to fight on so many fronts, we simply need more funds. There are thousands of you that have had the benefit of this newsletter and the lobbying done on behalf of the sector.

We are now asking that as many of you as possible join PASC UK. The fight is on so many fronts, and we get much better results when we engage proper legal advice and proper PR firms to assist with campaigns. Memberships to other organisations that provide common lobbying, information feeds and support also cost many thousands of pounds a year.

Membership fees are as follows: All per annum.

- Single cottage £70
- 2 – 4 Units £125
- 5 – 10 Units £200
- 11 + Units £300

For companies like cleaning firms, or industry support companies, Trade Membership is £200, and you will get a listing in the Trade Directory on the new website.

Members get telephone support and priority email support.

You can join here, simple form, takes 2 mins, and you'll get an invoice, payable by BACS or Credit Card.

Just click on this link to go to the joining page: <https://www.pascuk.co.uk/join-us/>

Thank you

RECORDINGS OF PASC UK WEBINARS

These can now all be found on the new website at: <https://www.pascuk.co.uk/webinars/>

HOW TO REDUCE YOUR BUSINESS RATES BILL

Many of you have been waiting for me to finish updating the Business Rates paper that enables you to make a self 'check' on your Business Rates Bill.

Please bear in mind:

- The Business Rates Papers are only available to paid up Members.

- The reduced rates negotiated by PASC UK only apply to England and Wales
- The reduced rates negotiated by PASC UK for self-catering are only currently available to Businesses that have 3+ units on one hereditament.
- It will take a while to work through the backlog as each Members needs to have a run through, before applying their “Check”.
- We will be in touch directly to arrange these short sessions.

Our apologies that this has taken longer than anticipated.

PASC UK MEMBERS LOGO



Please only display if you are a fully paid-up Member. You can get a copy by sending an email to admin@pascuk.co.uk Thanks.

MEMBER RENEWALS

Huge favour to ask of regulars, when you get your renewal through, please pay it. The logistics of chasing waste hugely valuable time that could be spent doing far more useful things for all. If you don't want to renew, all you have to do is say so.

ABOUT PASC UK

Full details of all the activities that PASC UK undertakes can be found on the new website, under the About Tab on the homepage. www.pascuk.co.uk

NEW 2021/2 INDEX

2021 New Items and which Newsletter they can be found here:

<https://www.pascuk.co.uk/covid19-newsletters/>

- **EV Charging Update 13 April Newsletter**
- **Hampers paper updated 6 April Newsletter**
- **Third Party Services at our holiday accommodation 6 April Newsletter**
- **Considering Longer Term Lets? 6 April Newsletter**
- **PASC UK Website and Tech Update please read**
- **Lots of Government Consultations Affecting Self-Catering to look out for 29 April Newsletter**
- **EV Charging, Updated Paper and new Grant 29 April Newsletter**
- **Business Interruption insurance Claims update – Furlough Deductions 15 April Newsletter**
- **Fund-Raising for lobbying in Wales Update 8 April 8 April Newsletter**

- Registering to Vote in the Local Elections in Wales 8 April Newsletter
- Compensation for Power Cuts Reminder 8 April Newsletter
- More on Energy Contracts 8 April Newsletter
- Spring Statement Update 1 April Newsletter
- Reminder New Electric Vehicle Charging Paper published 1 April Newsletter
- Declaring Grants on Tax Returns 1 April Newsletter
- New Consultation on Review of Property Income 1 April Newsletter
- Notes on Membership when selling your Business 1 April Newsletter
- Tourism Surveys to seek out at Welsh Councils 1 April Newsletter
- Deadline for Wales Consultation into varying Land Transaction Values 25 March Newsletter
- 2022 Market Data on bookings so far 18 March Newsletter
- What happens if a guest gets Covid at your property? Repeated in most newsletters pre-18 March
- New Revised Cleaning Protocols V5 Repeated in most newsletters pre-18 March
- New PASC UK Website Live
- Major announcement in Wales for Holiday Lets and Business Rates 4 March
- PASC UK Comment on Welsh Government announcement 4 March
- Self-Catering Agency Members Zoom Meeting Dates announced 4 March
- NFU Action group for Covid Claims Repeat 4 March Newsletter
- Storms and Guest Cancellations 25 Feb Newsletter
- Impact of rising costs on self-catering prices 25 Feb Newsletter
- Update on closed Wales Self-Catering Consultation 25 Feb Newsletter
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Wishing each and every one of you all the best during these trying times, and please Stay Safe.

Best regards

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To that end, any information you get from any source you must double check. I will always try and put the actual link to the information in the newsletters so that you can read and assess yourselves. These are unprecedented times, please take exceptional care.