



Professional Association of Self-Caterers UK

PASC UK NEWSLETTER

14 June 2022 Issue 114

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PASC UK SOCIAL MEDIA

Please follow PASC on Twitter @PascUK AND on Facebook @pascukltd
This is where the latest news between newsletters gets posted.

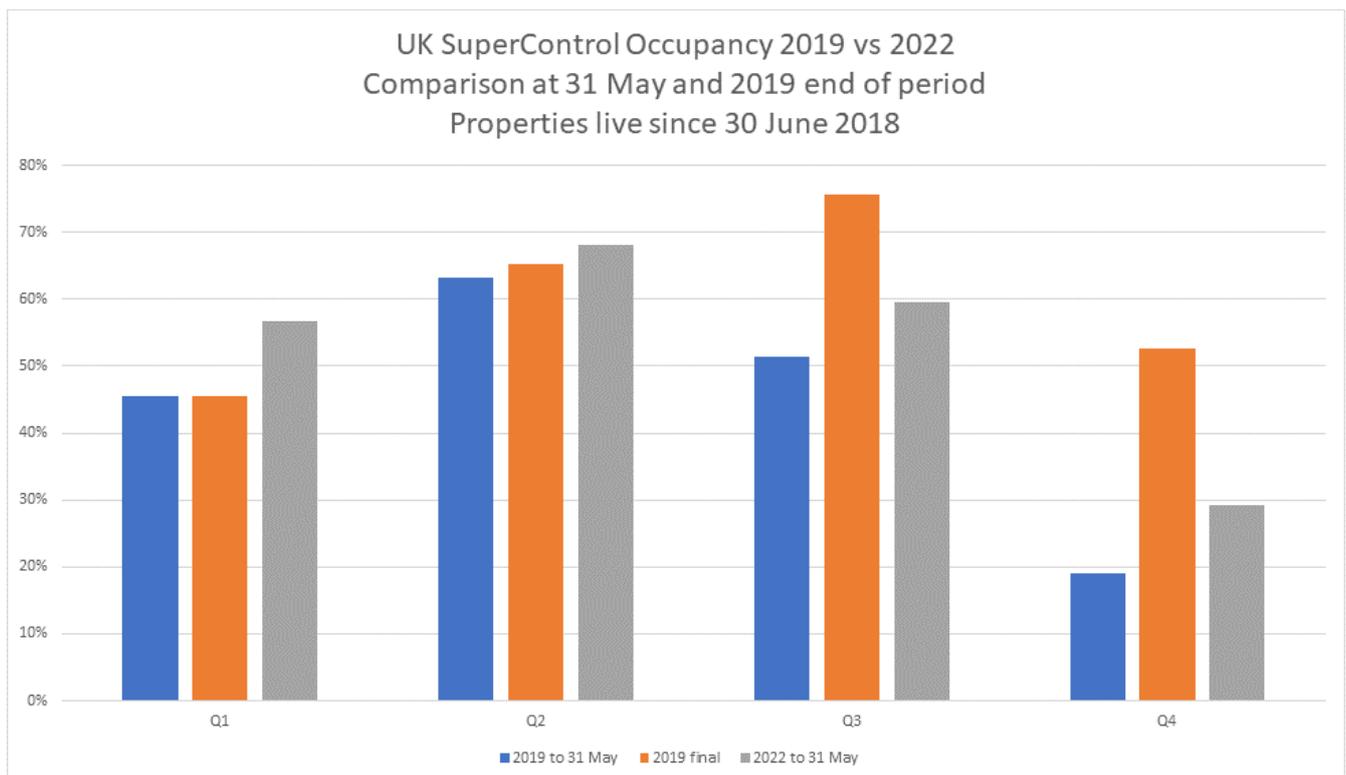
WHERE TO FIND ITEMS COVERED IN PREVIOUS NEWSLETTERS

The 2022 news items are now indexed at the bottom of the 17 December newsletter and can be downloaded from www.pascuk.co.uk

COMMENTARY

Continued headlines about travel chaos, flight cancellations every day and now rail strikes. Combined with a cost-of-living crisis this will all have an impact on consumer confidence, especially around non-essential expenditure, which holidays most likely comes under for most.

Booking data from SuperControl for the end of May shows that actual occupancy in both Q1 and Q2 this year is quite substantially ahead of the equivalent 2019 position, and this will only improve as actual June numbers increase as we complete the month. Looking to the critical Q3, we are still ahead of where bookings were at the same point in 2019 and look to be able to make that grey bar taller than the orange 2019 final too.



The bookings have been and are out there. We'll all have to work harder than ever before to get them, but there are lots looking to book, so we all need to make sure that we have the three Ps in place, **Pricing, Photos and Partners**.

If your current partners are not generating the bookings, work with them to find out how you can improve the performance of your property, what can you offer to boost bookings. Incredible things get missed by owners, proximity to a great pub or restaurant, historical connections, how far the coast or National Parks are. Think about what you would do on holiday in your area, what you would like to see and do, and get this onto your websites and social media.

Those that say that their bookings are not a patch on last year and asking why that is as they are not doing anything different are really missing the point. Last year there was NO competition at

all from abroad. All we needed from May-September last year was availability. This year, the customers can choose.

That said, there is still time to fill July to September and we will organise a Members webinar ASAP to help try and capture more bookings over this period.

Thanks to everyone for filling in the three surveys, really appreciate this, the results are below. Thanks.

The new EV 'Terms' paper, released last week, providing Members with legal terms to put in their T's and C's regarding EV Charging onsite has proved popular. A reminder has been left in below as to how members can get a copy.

More webinars are planned, and the details can be found below for you to book spaces and make a note in your diaries.

We continue to work behind the scenes collating all the feedback on self-catering insurance. This has now resulted in us having meetings with various insurers as we seek to get the best information from as many of them as possible. The goalposts are moving, for our own insurance cover from July, we are being told that we will need a full site survey for example, that would have to cover the holiday cottage complex and the farmland. More as soon as we have it.

So, keep the feedback and information coming in on this. Thanks.

SURVEY RESULTS

Firstly, thanks for the prompt responses to the three surveys, much appreciated. The result from the longer survey about the Package Travel Directive will not be known for a while yet. As soon as we get to hear whether we have been able to get any positive change on these rules we will let you know.

If we do, it will mean that self-catering business will be able to offer a much wider range of combination offers with other local businesses, which would be particularly useful in the shoulder and winter months to boost bookings. If that happens, we'll write a paper and have a webinar on how to do that.

The results from the two 'snapshot' surveys were as follows:

General Trading Survey:

This was really just a 'mood' question, were your bookings better, the same as or worse than the equivalent period in 2019, the last vaguely comparable year. And about what Members are doing about pricing this year.

Your answers: (467)

- 15% said bookings were better
- 39% said bookings were about the same
- 46% said bookings were worse

and

- 3% have decreased prices from 2019
- 12% have not changed prices from 2019

- 24% have increased prices by 5% from 2019
- 31% have increased prices by 10% from 2019
- 13% have increased prices by 15% from 2019
- 10% have increased prices by 20% from 2019
- 7% have increased prices by more than 20% from 2019

Fractionally over 50% reflect the SuperControl booking data in the commentary, but 46% saying bookings are worse is worrying. We will pull together a Webinar for members to try and cover what can still be done to capture Q3 bookings. See Future Webinar section.

Regarding pricing, 61% have increased their prices by 10% or more, with 30% having increased pricing by 15% or more. This is more reassuring as all our costs are skyrocketing. We would be really interested to hear how those Members on Dynamic Pricing are finding things, does the system depress prices being the most common that we are asked.

Wales 182-day Impact Survey:

We asked about what the future holds for Members in Wales after the Welsh Government announced that the threshold for bookings was being raised from 70 days to 182 days. How many would blast through the 182 and how many would be forced to sell with various options in between.

Your answers:

- 19% were confident of trading above 182 days
- 16% believed that they could increase bookings to 182 days
- 35% don't believe that they can hit 182 days and will have to pay some kind of Council Tax Premium
- 17% believe they have no option but to close their business
- 13% believe that they will have to sell their business

These are mind boggling numbers and show that, despite preparing a vast body of evidence, most self-caterers in Wales have little to no chance of hitting the letting threshold with dire impacts. 30% now do not plan to be trading next year. See more below in the Wales update

NEW GUEST COMMUNICATIONS PAPER

We should be able to launch another Members paper by next week. This one will cover suggested guest communications from the point of booking to departure and request for reviews.

We are in the final stages of tidying up this document, which will give Members the opportunity to 'cut and paste' the parts that are relevant to their business.

Regular contact pre-guest arrival, with good, relevant information is proven way to both enhance the guest's enjoyment of their stay, but also helps build a relationship with the guest prior to arrival.

Whilst making the obvious suggestions such as 'these restaurants book up early, early booking advised' we will also include trying to bring to the attention of the guests the following thorny issues, in such a way as to engage not offend. These will include:

- Asking for consideration regarding recycling

- Asking for consideration on energy use
- EV charging rules at your premises and what is expected of guests if you don't offer it
- Asking for consideration with regards to noise

This will be a Members only paper and details of how to get hold of it will be in next week's Newsletter, and it will also form a key part in the Guest Communications Webinar announced below.

NEW INFLUENCER MARKETING PAPER

Over the last few months, we have been contacted by an increasing number of Members asking about what to do when approached by 'influencers'. In short these are people who may have reasonable followings on various social media, who say that they can promote your property, generally in exchange for a free stay, but also for money.

As with all these things there are dos and don'ts and PASC UK have commissioned a paper from Stephens and Scown as to how to make sure that you do not fall foul of breaking any of the rules around this kind of marketing. The paper will be made available to Members next week, it is just having its final amends and will be featured in the Members Webinar on the 28th of June below.

NEW PASC UK WEBINAR PROGRAMME FOR JUNE/JULY

1/ GUEST COMMUNICATIONS WEBINAR

Date: Tuesday 28th June at 1100-1215

This webinar will cover several aspects of guest communications.

1/ The new guest comms paper (see above) will be explained, how to use it, how to modify it, how to integrate into your booking systems. The overall purpose on giving your guest a better experience and increasing repeat bookings. (Free paper for Members)

2/ Why you need to make sure that you are using the PASC UK Cookie and Privacy Policies (free to members) and the risks if you don't.

3/ Why you need to utilise the new EV Charging Terms in your T's and C's (free to Members)

4/ What to watch out for when contacted by social media influencers (see above). (Free paper for Members)

We will have some guest speakers presenting the various sections and there will be ample opportunity for Members to ask questions of the panel.

To Book: Please book your place by sending Justin an email at admin@pascuk.co.uk. Please put **Guest Comms Webinar** in the subject line and your Membership name in the email as this is a Members Only Webinar.

Open to paid up PASC UK Members only.

2/ CAPTURING MORE BOOKINGS

Date: Thursday 7 July 1100-1215

We will be holding a webinar on how to generate more bookings going forwards. We are just confirming availability of speakers and actual content, and will include the detail next week.

There will be several short presentations on generating more bookings covering a wide range of aspects, followed by a Q and A session with the panel. More details next week.

To Book: Please book your place by sending Justin an email at admin@pascuk.co.uk. Please put **Capturing More Bookings** in the subject line.

Open to all readers of this newsletter.

3/ BUYING CLUB WEBINAR

Date: Tuesday 5th July at 1100-1200

Since the last PASC UK Buying Club Webinar over 200 of you have joined the Buying Club, so we thought it timely to have an update session.

We will cover.

- 1/ The overall benefits (free to Members)
- 2/ Is the time right now to try and set your energy contracts?
- 3/ Special offers for PASC UK Members of the buying club
- 4/ Case studies and testimonials

We will have some guest speakers presenting the various sections and there will be ample opportunity for Members to ask questions of the panel.

To Book: Please book your place by sending Justin an email at admin@pascuk.co.uk. Please put **Buying Club Webinar** in the subject line. Please note that the PASC UK Buying Club is a Member benefit for paid up PASC UK Members, this webinar is open to all so that readers can find out more about the Buying Club.

Open to all readers of this newsletter.

UPDATE ON 182 DAY THRESHOLD IN WALES 14 JUNE UPDATE

Since the last Newsletter we have focussed our efforts on trying to get the Welsh Government to work with us to work to mitigate the worst impacts on self-catering businesses in Wales.

The snap survey made for depressing reading, with 30% currently saying that they will not be trading next year and only 35% saying that they feel that they may be able to pass through the 182-day threshold. Truly challenging times for all, with much uncertainty making business planning almost impossible for the vast majority of Members. We will be making this point loudly and clearly to the Welsh Government. No other business sector has any kind of equivalent measure affecting them.

Last week's PASC UK Wales Members meeting was joined by Suzy Davies, Chair of the WTA (Wales Tourism Alliance) who gave an update on how the introduction of the 182-day measure can be questioned in the Senedd and that this was underway. This should mean that the Ministers need to explain the basis for it and their evidence, although as Suzy pointed out, straight answers and politicians don't always sit well in the same sentence.

We also had Sam Rowlands MS and Chair of the Welsh Government Cross Party Group on Tourism join us in the meeting and explain to us why he thought that this position has been taken by the Welsh Government. In short that the 182 measure was part of the price extracted by Plaid Cymru for the cooperation agreement with Labour. Collectively though, we need to work together to try and offset the worst damage that the introduction of the 182 days will cause.

We continue to chase meetings with the Welsh Government to work on the detail on how to do this, and Sam Rowlands has agreed to call an emergency Cross Party Group Meeting to discuss this matter.

In the meantime, the 'work in progress' that is our list is detailed below, updated with your inputs over the last week. We can later, add, or tweak this during negotiations with the Welsh Government, so it's not too late to make suggestions.

Please feel free to send in comments, or ways in which suggestions might be consolidated, or better worded.

Key ask !!!

That this does not start from April 2022. It should not look back retrospectively not least because almost 25% of the year from April has already passed and the legislation is not even set yet. We also need some kind of transition period, over two the three years as is normal with these kinds of changes. and it

Exemptions for (We need to agree priority order and where these might be merged)

- 1/ Properties that are limited by planning permission to only be short term commercial lets
- 2/ Properties that lie within the curtilage of an owner's primary residence
- 3/ Owners who have multiple units on one site, (e.g., a holiday cottage complex) are able to average occupancy across the units.
- 4/ Farm diversification businesses
- 5/ Where the units are not housing stock withdrawn from the market but can be proved through recorded planning and building control that they have been created from vacant commercial or agricultural buildings.
- 6/ Exemptions for cottage businesses that are in effect "small resorts" or complexes. Sites that have multiple units on site owned by the same person, where facilities are provided for and shared by those staying on site. For example, if have pools and games rooms, gyms, a play area, coffee shops. The practicalities (or even the ability) to actually split a business where some cottages would meet the new 182-day criteria and others wouldn't, would be basically impossible.
- 7/ Where the property is run by a charity
- 8/ Weeks given by owners to raise money for charities should count towards days let, max two weeks per year (Either for Charitable status or Not for Profit).
- 9/ Where the accommodation is a supplementary part of a bigger business, events, weddings etc.

10/ If your short-let business is VAT rated

11/ Formal review of 182 days if Wales officially goes into recession.

12/ Pandemics or forced local closure

13/ Period of grace for new business entrants who would not get to 182 days in the first crucial years

Dispensations/pro rata reduction in 182 Days

1/ An exemption on dates taken up carrying out repairs and refurbishment

2/ An exemption on dates taken up carrying out property improvements

3/ An exemption on dates taken up because of closure due to ill-health or caring responsibilities

Some key questions

1/How will days actually be calculated, (e.g., late cancellations)

2/ What is a commercial rate for letting a property?

3/ Refuse collection payable if on Business Rates, what happens if Business forced back onto Council Tax?

4/ What happens when an owner has 7 units on one Rateable Value, does this merge to one property on Council Tax rating or is it x 7?

5/ What will happen to pop up businesses? These might be glamping units. How will these be rated?

6/ What will happen to all the properties that the Councils don't know about? All the 'casual' Airbnb listings for example.

Finally

We need an appeal process against 182 days in exceptional circumstances.

We welcome further suggestions, and these should be sent to chair@pascuk.co.uk.

We have already requested meetings to get started on this so that we can try and shape both the FAQ's and Guidance Notes from the Welsh Government and get the exemptions included.

There will be another Wales Members Meeting and as soon as we have a date for this, we will send out a separate newsletter to Welsh Members.

EV CHARGING ADDITIONAL CLAUSE FOR TERMS AND CONDITIONS. REPEAT

Over 100 Members requested this last week, so leaving it in for another week for those that missed it.

Following on from the recently updated EV (Electric Vehicle) Charging Paper we had numerous requests from Members about how to include the dos and don'ts of EV Charging in our Terms and Conditions. Particularly with reference to when guests charge their vehicles via a window to a normal 13-amp plug. This really isn't acceptable or safe as covered in the EV Charging Paper, available here: <https://www.pascuk.co.uk/reports/>

This short paper was commissioned through our solicitors, as it provides a clause for your T's and C's and is therefore a Members only paper.

It comes in two parts, Guidance Notes on how to select which parts of the T's and C's to use, and then the example Terms to use depending upon your circumstances. This covers all options from having EV chargers to not having EV chargers.

We also suggest that you make your rules about EV charging clear in guest communications and on your website as well.

You can get a copy by sending an email to admin@pascuk.co.uk and Justin will send you a copy. Please put your Membership Name in the body of the email.

CHANGES COMING TO NEWSLETTERS

The reasons that Newsletters came out on a Friday were twofold, one that during Covid the Govt announcements were mostly made around Friday lunchtimes, and that it also gave us an opportunity to gather all the weeks news and send out in one go.

Thankfully restrictions are behind us and there are no changes to the rules or interpretation of the rules every Friday.

We have therefore changed the delivery day of the Newsletters to Tuesdays.

The new date will take effect from Tuesday 7th June.

We will also be reviewing how often the Newsletter comes out and will do a survey of Members on this shortly.

We will also be changing the format as part of building the Members area so that you get an email with a list of short headings and click through to find out more information on items of interest to you. This last point requires the Members Area to be completed so is not imminent, just sharing future developments with you.

MEMBERS AREA UNDER DEVELOPMENT

Now that we have additional resource and Justin has completed the invoicing and accounting elements of the back office, works starts on creating the Members only area of the website.

This could take a couple of months, but we are looking for it to include the following.

Members Profile

Here you will be able to do the following:

- Update your details
- Check your Membership

- Download the PASC UK Logo
- Download personalised Membership Certificates

Booking area

Here you will be able to do the following:

- Book 1-1 Meetings with the Chair
- Book into Members only Meetings
- Book into Members only Webinars

When booking in you will automatically get the link to these sessions.

Download Area

Here you will be able to access the following:

- Members only reports
- Members only legal documents
- Business Rates Documents
- Cookie and Privacy Policies

(This is more complex than just a download facility, as we need to track which docs which Members have, so that especially in the case of legal documents, when anything changes, we can automate the process of sending updated versions).

The above is Phase 1. Phase 2 will add more including self-catering frequently asked questions (FAQ'S). Our ambition here is to have the most comprehensive set of FAQs on self-catering available anywhere, with a search function, so that Members can access it at any time of the day or night.

There is nothing of note in the Members area at the moment, it will all be hidden until such time as it has been tested and ready for launch, so bear with us and we will keep you updated as to progress.

PASC UK INSURANCE FOR SELF-CATERING BUSINESSES INITIATIVE

CALL FOR EVIDENCE CALL FOR EVIDENCE CALL FOR EVIDENCE

Urgently required:

- **A good contact at the NFU**
- **Any recommendations of insurance companies to be included plus contact details**
- **Any problems on particular elements of cover**

Also, we recently added Lychetts to our list of possible insurance providers. They have asked to be temporarily taken off the list as they did not feel that they were currently able to offer competitive cover. That's a great shame as they had been able to provide bespoke cover to several Members. We will let you know when they re-enter the market.

The Background:

Due to the numbers of calls and emails over the last few months about holiday let insurance, PASC UK is going to undertake a piece of work to try and create an insurance report. The objective of this report is to save you time when seeking cover for your business.

An increasing number of insurers are refusing cover for some items, or refusing cover entirely to Members, often at the very last minute, and three times in the last three weeks we have been trying to help Members find last-minute (and expensive) alternatives.

Things that are causing the most headaches are swimming pools, hot tubs, annexes, thatched properties, ponds, play areas, playrooms, animals on site and more.

We are looking to create a grid, with all the relevant insurers down one side and across the top, all these kinds of headings to show if the insurers cover them or not.

This will save you time when looking for competitive quotes and we will use the grid to pressure insurers to 'tick more boxes'.

We will be asking them for evidence in why, suddenly, they are introducing further exclusions.

Please can you submit any information that you have that would help us in the preparation of this paper, can be good or bad experiences with insurers. If you have any thoughts on this, or have any contributions or experiences of any kind, please let us know by sending an email to chair@pascuk.co.uk with **Insurance Paper** in the subject line. Thanks.

PRS PPL UPDATE 20 MAY WHAT TO SAY TO THEM AND UPDATE

We are continuing to try and resolve the on-going situation with PRS PPL. We are doing this with the ASSC (Association of Scotland's Self Caterers) as their Members are equally affected. We finally have had a response from them to propose dates for the next meetings.

These dates will have been provided to them by the time you read this. **Update, the next meeting has been arranged for the 1st of July. We will be preparing for this meeting in conjunction with the ASSC.**

We have been in professional courteous dialogue with PRS PPL for over a year now and have considerably upped the tone and tempo of our approaches to them. Our business has refused to pay the Licence fee, on the grounds that we do not have a hotel or guest house and cannot work out if the invoice is correct. We have now been sent the 50% no payment surcharge in addition. We have no intention of paying that either. We have asked where, in law, it is possible to charge anyone a 50% late payment surcharge? When we have an answer, we will of course let you know.

We are really sorry that this has been outstanding for so long, and that there are large numbers of you waiting to hear what should be done with regard to PRS/PPL. Delay has not been at our end, and we cannot really understand the delay either. If their case is so good, why have they not been able to demonstrate this, provide a tariff for self-caterers, and guidance and FAQ's as to why we have to pay?

Our asks are pretty simple:

- We want a self-catering tariff.
- We want an FAQ sheet on why we have to pay it and under what circumstances.

- We want their staff to be polite on the phone.
- We want the surcharge removed.

These are hardly outrageous requests. We appreciate that Members are frustrated and angry about particularly the tone of the cold calls.

We don't dispute that most of us may need to pay something, (see bottom of this article for exemptions) as music is being played in a commercial setting. We get email after email from owners saying it is private residential, and we don't think it is. That would apply to your house, when you have friends around, when you can also give them alcohol if you wish. When you charge for people to stay it moves to commercial and licences are needed.

Having said that we currently do not have a self-catering tariff and are expected to pay bills that they have calculated from another tariff which we do not think is appropriate as it's impossible to calculate what the correct charge would be. No one else we can think of can invoice you an amount of money without an explanation about how the fee was arrived at.

Last year we were promised by PRS PPL that this would be rectified, as well as dealing with the appalling telephone calls that some of you suffer. We were also to get a tariff, and guidance and explanation about why, in law, this needs to be paid, specific to self-catering.

It has been over a year, and we have just received short, updated guidance notes, which we do not think is remotely adequate, and still no self-catering tariff.

Last year they also asked us to tell you that those paying would get a credit if it later transpired that you had overpaid, when the self-catering tariff was finally released.

When we said that we were refusing to pay until we had a clear tariff and guidance on why we have to pay received this response.

Our respective legal teams are working on providing clear guidance for your members on the requirements for a licence. Unfortunately, this is taking longer than I would have hoped.

The team at PPLPRS have been told not to actively approach currently unlicensed self-catering operators but it is not always clear until they actually make contact that a venue is a self-catering operation rather than say a small guesthouse.

If you have any specific queries from members, please provide me with the details and I will be happy to review them with the team at PPLPRS.

So, if you get a call from them, tell them that it has been agreed between PASC UK, the ASSC and PRS PPL that you are not to be contacted at this time, whilst the situation is resolved.

If you have a problem, or the call is aggressive or rude, please contact me at chair@pascuk.co.uk and we will pass on your comments. We will NOT pass on details that enable PRS PPL to identify you.

These are the current exemptions as written by PRS PPL, please note that you have to comply with ALL the criteria to be exempt. So, for example if you have two properties, in two places however small they are, both are liable.

[Are there any circumstances when fees are not charged?](#)

Discretionary Charging Policy:

PPL PRS Ltd charges for music in hotels and other holiday accommodation businesses.

However, PPL PRS Ltd chooses not to charge a royalty for the use of music (including TV and radio) in holiday accommodation premises meeting all of the following criteria:

- The premises has **3 guest bedrooms or fewer**
- The premises is the **sole holiday (or self-catering) accommodation business** operated or owned by the proprietors
- The premises is either a self-catering premises or is also the **domestic residence** of the proprietors
- **Facilities are only available to resident guests (and, in the case of holiday premises, the proprietors)**

MEMBER BENEFITS SUMMARISED

To carry out the lobbying work that we do on behalf of the Sector we need funding. 90% plus of this funding comes from Membership Subscriptions.

Members will get.

- Access to Telephone Support
- Prompt email support
- Access to Members Benefits and Discounts. (Buying Group Membership details below)
- Members only Webinars, (Including ask the Chair sessions)
- Book Surgery Appointments with the Chair
- Specific Discounts on key products
- PASC UK Guides to reducing Business Rates
- Hard Copy of the Visit England Pink Book
- Special Interest Papers (EV Charging, Third Party Services at Holiday Lets, Privacy and Cookie Policies etc)

What will be available to non-members?

- The PASC UK Covid newsletters
- Email support when available. (Members support comes first).
- Free Webinars
- Cleaning protocols
- Some General interest Papers, (Cancellation Policies, what to do if Guests gets Covid etc)

We are currently making major investments in supporting you better and all this cost's money, these include.

- A new Website
- The largest ever National Report on Self-Catering in the UK, broken down by country
- Sponsorship of the Visit England Pink book, to help promote the safe and legal aspects of our sector
- Membership fees to the Tourism Alliance, UK Hospitality and Wales Tourism Alliance
- Surveys and reports to use data-based arguments to win support for the sector

If you have not yet joined PASC UK, please consider joining NOW. Details below the Buying Club information. <https://bit.ly/3ptd4RU> Thanks.

BUYING CLUB MEMBER BENEFIT FOR PAID PASC UK MEMBERS

We are really pleased to announce a partnership with Purchasing for Business.

More details on the new PASC UK website here: <https://bit.ly/3ptd4RU>

This is a Buying Club, it's free to join if you are a paid up PASC UK Member. There will be no additional fee for Members to join the Club.

SUPPORT LOBBYING BY JOINING PASC UK

There is a huge amount of work and lobbying to do to help support you all in the self-catering sector. We don't ask very often, however, if we are to fight on so many fronts, we simply need more funds. There are thousands of you that have had the benefit of this newsletter and the lobbying done on behalf of the sector.

We are now asking that as many of you as possible join PASC UK. The fight is on so many fronts, and we get much better results when we engage proper legal advice and proper PR firms to assist with campaigns. Memberships to other organisations that provide common lobbying, information feeds and support also cost many thousands of pounds a year.

Membership fees are as follows: All per annum.

- Single cottage £70
- 2 – 4 Units £125
- 5 – 10 Units £200
- 11 + Units £300

For companies like cleaning firms, or industry support companies, Trade Membership is £200, and you will get a listing in the Trade Directory on the new website.

Members get telephone support and priority email support.

You can join here, simple form, takes 2 mins, and you'll get an invoice, payable by BACS or Credit Card.

Just click on this link to go to the joining page: <https://www.pascuk.co.uk/join-us/>

Thank you

HOW TO REDUCE YOUR BUSINESS RATES BILL

Many of you have been waiting for me to finish updating the Business Rates paper that enables you to make a self 'check' on your Business Rates Bill.

Please bear in mind:

- The Business Rates Papers are only available to paid up Members.
- The reduced rates negotiated by PASC UK only apply to England and Wales
- The reduced rates negotiated by PASC UK for self-catering are only currently available to Businesses that have 3+ units on one hereditament.

- It will take a while to work through the backlog as each Members needs to have a run through, before applying their “Check”.
- We will be in touch directly to arrange these short sessions.

Our apologies that this has taken longer than anticipated.

PASC UK MEMBERS LOGO



Please only display if you are a fully paid-up Member. You can get a copy by sending an email to admin@pascuk.co.uk Thanks.

ABOUT PASC UK

Full details of all the activities that PASC UK undertakes can be found on the new website, under the About Tab on the homepage. www.pascuk.co.uk

NEW 2021/2 INDEX

2021 New Items and which Newsletter they can be found here:
<https://www.pascuk.co.uk/covid19-newsletters/>

- EV Charging, Additional Clause for Members Terms and Conditions
- Entering the Tourism Awards, new announcement
- Kurt Janson Awarded OBE
- Update on AirBnB redesign of search criteria and categories **Repeat**
- New Paper on Saving Electricity **Repeat**
- New Best Practice Changeover Paper **Repeat**
-
-
- Chair reappointed to Tourism Alliance Board **3 June Newsletter**
- Visit England undertaking review of Quality and Accessibility Schemes **3 June Newsletter**
- Statutory Registration Scheme Update **20 May Newsletter**
- The STAA Show in London **20 May Newsletter**
- Recording of ‘How to Enter Tourism Awards’ Meeting **20 May Newsletter**
- Credit Card Problems **20 May Newsletter**
- Free Google Masterclass **20 May Newsletter**
- EV Charging Update **13 April Newsletter**
- Hampers paper updated **6 April Newsletter**
- Third Party Services at our holiday accommodation **6 April Newsletter**
- Considering Longer Term Lets? **6 April Newsletter**

- PASC UK Website and Tech **Update please read**
- Lots of Government Consultations Affecting Self-Catering to look out for **29 April Newsletter**
- EV Charging, Updated Paper and new Grant **29 April Newsletter**
- Business Interruption insurance Claims update – Furlough Deductions **15 April Newsletter**
- Fund-Raising for lobbying in Wales Update 8 April **8 April Newsletter**
- Registering to Vote in the Local Elections in Wales **8 April Newsletter**
- Compensation for Power Cuts **Reminder 8 April Newsletter**
- More on Energy Contracts **8 April Newsletter**
- Spring Statement Update **1 April Newsletter**
- Reminder New Electric Vehicle Charging Paper published **1 April Newsletter**
- Declaring Grants on Tax Returns **1 April Newsletter**
- New Consultation on Review of Property Income **1 April Newsletter**
- Notes on Membership when selling your Business **1 April Newsletter**
- Tourism Surveys to seek out at Welsh Councils **1 April Newsletter**
- Deadline for Wales Consultation into varying Land Transaction Values **25 March Newsletter**
- 2022 Market Data on bookings so far **18 March Newsletter**
- What happens if a guest gets Covid at your property? Repeated in most newsletters pre-**18 March**
- New Revised Cleaning Protocols V5 **Repeated in most newsletters pre-18 March**
- New PASC UK Website **Live**
- Major announcement in Wales for Holiday Lets and Business Rates **4 March**
- PASC UK Comment on Welsh Government announcement **4 March**
- Self-Catering Agency Members Zoom Meeting **Dates announced 4 March**
- NFU Action group for Covid Claims **Repeat 4 March Newsletter**
- Storms and Guest Cancellations **25 Feb Newsletter**
- Impact of rising costs on self-catering prices **25 Feb Newsletter**
- Update on closed Wales Self-Catering Consultation **25 Feb Newsletter**
- Removal of Covid Restrictions in England **25 Feb Newsletter**
- Recording of Reducing Commercial Energy and Utility bills Webinar **Repeat 18 Feb Newsletter**
- Recording of PASC UK Buying Club Webinar **Repeat 18 Feb Newsletter**
- Some tips for those on residential energy supplies **18 Feb Newsletter**
- PASC UK Recruitment Update **18 Feb Newsletter**
- PASC UK Renewals **18 Feb Newsletter**
- Update on most pressing Welsh Government consultation **18 Feb Newsletter**
- Wales Working Group, and self-catering Consultations in Wales **18 Feb Newsletter**
- How to try and locate business support grants in England **18 Feb Newsletter**
- Business support from local Enterprise Partnerships **18 Feb Newsletter**
- Insurance Update **with more options and info 18 Feb Newsletter**
- Collective action against NFU for covid Claims Update **18 Feb Newsletter**
- Wales Working Group on Consultations **feedback needed 18 Feb Newsletter**
- Lifting of remaining restrictions in England **11 Feb Newsletter**
- Welsh government marches on with Tourism Tax **11 Feb Newsletter**
- Welsh Government bans smoking in Self-Catering **11 Feb Newsletter**
- Wales Working Group, and self-catering Consultations in Wales **11 Feb Newsletter**
- Govt urged to CUT vat, save £4.6bn and Level up. **11 Feb Newsletter**
- Welsh government marches on with Tourism Tax **11 Feb Newsletter**

- Welsh Government bans smoking in Self-Catering 11 Feb Newsletter
- Mental Health Support 4 Feb Newsletter
- Collective action against NFU 4 Feb Newsletter
- Specialist Holiday Let Mortgages 4 Feb Newsletter
- Hot Tub Ambulance Chaser Claims 4 Feb Newsletter
- Covid insurance policy for guests 4 Feb Newsletter
- Hosting Tourism and Hospitality APPG 4 Feb Newsletter
- EV Charging option for Members 4 Feb Newsletter
- Check your Photographs to avoid unnecessary costs 4 Feb Newsletter
- Reporting Taxable Grants 4 Feb Newsletter
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- Scottish Licensing Legislation passed 21 Jan Newsletter
- Update on New Threshold for Business Rates Switch, further information 21 Jan Newsletter
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- Restrictions lifting in England 21 Jan Newsletter
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- Example of Coronavirus Travel Insurance 14 Jan Newsletter
- Visit England 'Good To Go' Scheme updated 14 Jan Newsletter
- Be Positive with Pricing 14 Jan Newsletter
- Update on Covid Restrictions in England, Scotland and Wales 7 Jan Newsletter
- Update on Grants in England, Scotland and Wales 7 Jan Newsletter
- Welsh Government Consultation on Planning Legislation for Holiday Lets 7 Jan Newsletter
- Welsh Government call for accommodation for vulnerable groups 7 Jan Newsletter

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Can be found on Newsletter 17 Dec here: <https://www.pascuk.co.uk/covid19-newsletters/>

Wishing each and every one of you all the best during these trying times, and please Stay Safe.

Best regards

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DISCLAIMER

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To that end, any information you get from any source you must double check. I will always try and put the actual link to the information in the newsletters so that you can read and assess yourselves. These are unprecedented times, please take exceptional care.