



# Professional Association of Self-Caterers UK

## PASC UK NEWSLETTER

### 14 March 2023 Issue 152

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#### COMMENTARY AND UPDATE ON UPCOMING REPORTS

Just a brief Newsletter this week, as was away over the weekend and yesterday. Most significant updates are appointment of new Tourism Minister and immediate meetings with her, see notes on both below.

We are also hosting a Meeting here on Friday, with Simon Jupp, MP for Sidmouth and Chair of the APPG (All Party Parliamentary Group) for Tourism, where Statutory Registration is the first item on the agenda.

The Tourism Alliance, of which your Chair is a Board Member, have established various Working Parties on specific areas of Tourism Policy, your Chair has been asked to lead in this.

Statutory Registration has just shot up the agenda in Westminster, and we need to make sure that it is not a licensing scheme or seen as a single measure that will deal with the toxicity around second homes. It is only intended to create a safe and legal level playing field.

In preparation for all the work needed, both in Westminster and Cardiff we held a meeting here with the Tourism Alliance (TA), the Wales Tourism Alliance (WTA) and ourselves, to discuss further lobbying collaborative work. Your Chair is also a board Member of both Alliances.



Adrian Greason Walker, WTA, Alistair Handyside PASC UK and Richard Toomer TA

The OTS (Office of Tax Simplification) Paper is now published and in the Members area of the website. The voucher code for Members was not sent last week, but will be sent this week, apologies, completely slipped off the list.

Please do keep sending in your recommendations for entries in the PASC UK Trade Directory, this will provide a hugely useful resource to all. Huge thanks for the huge number of responses received so far...Looking for your recommendations on the following...

**Direct Booking Channels**

**EV Charging solutions**

**Fire Testing**

**Pat Testing**

**Electrical Testing**

**Gas Testing**

**Chimney Sweeps**

**Website design**

**Photography/Video/Drone**

**Channel Managers**

**Green energy/Electric Vehicle Charging installers**

**Artwork/Logos**

**Accountants**

**Solicitors**

## Insurance Companies Marketing/SEO and Social Media support

The closing date for Direct Booking Channels this coming Friday, so we can pull that report together. To see the format and where to send the info see the section dedicated to this below. Thanks.

Some time critical stuff now.

### No of Days Let.

The deadline is looming to hit criteria set by English and Welsh Governments to remain on Business Rates and probably benefit from SBRR (Small business Rates Relief). Remember the count is backdated to cover the period April 2022 to March 2023.

In England you must have let 70 days and Wales 182 days or you will be reverted to Council Tax, and possible premiums added in Wales.

In Wales if you have several units on one Rateable Value you can average them, so for example two units let at 180 days, one let at 186, all would qualify. In England you cannot average.

### PPL/PRS

The deadline for the 'amnesty' against back-dating licence fees and the 50% premium on first year, **are only being waived until the end of March**. In order to qualify you do need to call them and sign up, BEFORE they call you for it to apply, full details below.

Any questions please let us know.

Best regards

Alistair

## 2023 MEMBERSHIP PACKS UPDATE AND NOTE TO CHECK ADDRESSES

Next month will also see the distribution of the Annual Members Pack. This will include a copy of the New 2023 Pink Book which should arrive in the first weeks of April, plus Membership Certificate and Member offers. Could we ask all Members to check the postal correspondence address we have for them in the Members area, so that packs are sent where you want them? Each year we get Members saying that we sent it to the property address, not their address, we can only send it to the address we have on the system from when you joined 😊  
Thanks.

## NEW TOURISM MINISTER IN ENGLAND

### Minister of State for Media, Tourism and Creative Industries

Julia Lopez MP is the new Tourism Minister in England, we look forward to working with her and her team.



## **Biography**

Julia Lopez was appointed Minister of State at the Department for Culture, Media and Sport on 7 February 2023. She was appointed a Minister of State in the Department of Science, Innovation and Technology on 7 March 2023.

Julia was previously Minister of State at the Department for Digital, Culture, Media & Sport from 7 September 2022 to 7 February 2023.

She was also Minister of State at the Department for Digital, Culture, Media & Sport between 16 September 2021 and 6 July 2022, and Parliamentary Secretary at the Cabinet Office from 14 February 2020 to 15 September 2021.

## **MEETING WITH MINISTER IN ENGLAND**

Within hours of the appointment of the New Tourism Minister, her Office was in touch with PASC UK to arrange a meeting to discuss Short Term Lets, and the upcoming Statutory Registration Consultation, due to be launched before the summer recess.

The meeting was extremely positive in the direction of travel on Statutory Registration. Organisations that have previously been opposed have come around, especially now that they can see that it is now Government policy to introduce one. The devil will always though remain in the detail, and almost all present were opposed to this coming anywhere near being a Licensing Scheme as we have seen in Scotland.

This Consultation is being done in conjunction with other Government departments, those responsible for housing and planning and all are looking at the impact that 'second homes' have in certain parts of the country. There were Council representatives on the call too, and it's clear that the sector needs to be involved in looking at solutions to this. What we tried to make clear is that 'safe and legal' Statutory Registration, which is what is being proposed is just a level playing field for the sector (health and safety), to weed out bad actors and those that don't know that laws apply to them, it is not a panacea to solving the second home problem.

They had three outline proposals for us to look at, and nearly all present said that any scheme had to be national, mandatory and affordable.

It will reduce the amount of properties let in England, probably substantially, the point being made repeatedly by so many on the call was to use Statutory Registration to get the big data, understand the sector before even thinking about further interventions. In short, the complete reverse of what is/has been done in Wales and Scotland.

We have further meetings planned and will keep you all up to date with any updates prior to Consultation being launched.

## **ENGLISH TOURISM WEEK**



A reminder that English Tourism Week runs from 17-26 March 2023. This is a really good opportunity to try and get your MP out to visit your business and let them know directly what threats and opportunities you have. There is also a toolkit of assets from Visit England to help you promote the week.

All available here: <https://www.visitbritain.org/english-tourism-week>

## **ALTERNATIVE FUEL PAYMENTS AN UPDATE**

As regards Alternative Fuel Payments (AFP) following a few queries by members, households that are eligible for the AFP support in Great Britain, will receive payment automatically via their electricity supplier. i.e., the money will not be paid out to private accounts it is simply being taken off bills automatically. The vast majority of households eligible for the Alternative Fuel Payment scheme in Wales will receive payment automatically via their electricity supplier with no need to take any action.

The only time you would need to apply for the AFP is where there is no direct relationship with an electricity supplier or you are off grid and say purchase oil to run a generator or use other alternative fuels include coal, liquified petroleum gas (LPG) and biomass. For the small number of customers who are unable to receive the funding automatically, as above, then an application does need to be made.

There is a separate support scheme for eligible businesses, but that closes shortly. Beyond March 2023 eligible businesses will get the subsidy from the Energy Bills Discount Scheme calculated using discounted energy prices and as above it will be automatically deducted (at £211 per megawatt hour (MWh) for electricity).

More detailed info here: <https://www.gov.uk/guidance/energy-bill-relief-scheme-help-for-businesses-and-other-non-domestic-customers#ebrs-for-customers-with-non-licensed-providers-or-with-non-standard-energy-supplies>

## NEW FIRE GUIDANCE IMMINENT REPEAT

We are expecting new fire guidance for self-catering shortly. The delay has been at the Home Office, and we are now reasonably confident it will be released next month, and we have meetings booked with the Home Office to understand the changes, and to gain clarity on what parts of it are law, or simply guidance and best practice.

From there we can set up a series of papers and webinars to assist Members, provide guidance on Fire Risk Assessments etc.

Some documents are leaking out, which show the direction of travel. We have already covered that the title of the document is changing from **'Do You have Paying Guests'** to **'A Guide to Making Your Small Paying-Guest-Accommodation Safe from Fire'**.

Some local Fire Authorities are putting their own documents in to the public domain, and covering larger properties in headline form. The danger with these documents is that they use the terms like 'may' be required rather than clarify if it is a legal requirement, or good practice.

What is inevitable is that insurers will take any suggestions in these documents as a requirement. We have already had many of the potential changes covered in the survey we had to have for our insurer and are having to change lighting and signage.

Here is the most recent example of a local Fire Authority document:

[https://www.derbyshire.gov.uk/application/files/2515/5965/6950/Fire\\_Safety\\_Guidance\\_for\\_Holiday\\_Lets.pdf](https://www.derbyshire.gov.uk/application/files/2515/5965/6950/Fire_Safety_Guidance_for_Holiday_Lets.pdf)

Some headline considerations.....

What is clear is that the Guidance is changing to small, medium and large dwellings.

It requires all premises used as self-catering holiday lets to have an interlinked automatic detection and fire warning system. Interlinking may be by wiring or radio signal.

Emergency lighting requirements will increase, particularly in rural properties.

Properties with long routes to fire exits may need fire doors. '

Egg box" doors may be deemed insufficient in all properties.

Final exits may need to be able to be opened if locked without a key (See Thumb Latches below).

We understand that this all leaves the devil in the detail, and are seeking answers so that we can run the webinars and get the papers out asap.

This update is designed to give you an indication of the direction of travel, especially if you are currently refurbishing the property.

## NEW PASC UK WEBINAR PROGRAMME FOR MARCH/APRIL

We will be adding to the Webinar programme in March/April over the coming weeks. Previous webinars can be viewed on the PASC UK Website at: <https://www.pascuk.co.uk/webinars/> Members only recordings are in the Members area.

### 1/ PASC UK TECHNOLOGY FOR SELF-CATERING MEETING

**Date 1100 on 4 April 2023**

**This meeting will be recorded and placed on the website**

We will be pulling together content for this Meeting over the coming weeks.

It will include:

- Rural Wifi Solutions, primarily for larger sites where there are several cottages, yurts or glamping units on one site, this will be presented by **West Country Tech**.
- **Touch Stay** have got some great new features and their presence is always popular.
- **SuperControl** will be explaining what their new tool, LSI Data which enables owners to really look deeply and check their property pricing.

There will be more and we will update as we move forwards.

To book you need to click on the link below to register and provide your business name please. Tickets are limited to 100 so will be processed on a first come first served basis.

Register here:

[https://us06web.zoom.us/meeting/register/tZcqd-uvrDogG9MixrV0sbEBmr\\_ycBFMsfZy](https://us06web.zoom.us/meeting/register/tZcqd-uvrDogG9MixrV0sbEBmr_ycBFMsfZy)

### 2/ PASC UK/ASSC/FRANCIS CLARK WEBINAR ON POTENTIAL CHANGES TO FHL ALLOWANCES

**Date 1100 on 18 April 2023**

**This meeting will be recorded and placed in the Members area on the website.**

This meeting is being jointly hosted by PASC UK and the ASSC and we will introduce John Endecott from Francis Clark who has written the paper examining the implications of the OTS paper.

This paper will be available in the next few days and the agenda for the meeting will be published next week.

PASC UK and ASSC Members can attend free of charge, non-Members can join the meeting by buying a ticket for £25.00. **PASC UK Members will be sent an email with the code to get the free ticket. This will be with you in the next week. Apologies for delay in sending this code out, it will be sent next week, thanks.**

You can book here:

<https://www.eventbrite.co.uk/e/changes-to-fhl-furnished-holiday-lets-taxation-tickets-570983205137>

More detail next week.

## OTS PAPER AND WEBINAR ON POSSIBLE CHANGES TO FHL RULES

In November 2022, The Office of Tax Simplification (OTS) published a paper that proposes making substantial changes to the tax affairs of many that operate in the self-catering sector. This includes proposing abolishing the FHL (Furnished Holiday Lets) tax classification, whilst making better recognition of larger businesses, including the possibility of Inheritance Tax relief.

The ASSC (Association of Scotland's Self-Caterers) and PASC UK (Professional Association of Self-Caterers UK) combined to commission a report from leading tax advisors to the self-catering sector, PKF Francis Clark. This report has now been published and is available to both ASSC and PASC UK Members on the respective websites.

This webinar is also available to ASSC and PASC UK Members and we will be introducing John Endacott, Tax Partner at PKF Francis Clark, and author of taxation books in the FHL sector who will introduce the paper along with the key implications and options for owners.

The Paper can be found in the Members only Reports area on the website

Webinar sign up details are published above. The Webinar itself will take place on 18 April at 1100.

## PPL/PPS UPDATE DEADLINE 31 MARCH

A reminder about Exemptions from PPL/PRS, and how to avoid the 50% premium and back-dating of licence fees if you are not exempt. The deadline for this is to have an agreement in place with them by 31 March 2023

Previously self-catering had a discretionary exemption that did not extend beyond a property with three bedrooms or less. This has now been extended to.....

PPL PRS choose not to charge a royalty for the use of music (including TV and radio) in self-catering apartment(s) or holiday cottage(s) etc where **all** of the following criteria is met:

- The accommodation consists of **three self-catering units\* or fewer, irrespective of the number of bedrooms in each.**
- The premises is the **sole holiday, self-catering apartments, holiday cottage business** operated or owned by the proprietors
- **Facilities are only available to resident guests (and, in the case of holiday premises, the proprietors)**

We did not manage to get a dedicated Self-Catering Tariff, we are still working on this, and the current fee structure is based upon the Small Residential Hotels and Guest House Tariff.

We have though been able to get some example case studies of what charges might look like for larger business and are considerably less than some of the charges previously levied.

A Member with 4 properties in a single site would be paying £61.77 if the individual units all have separate aerials. (The case example here is the PASC UK Chairs property which has four units). More examples are detailed below.

We have also negotiated an 'amnesty' as follows for the first-year surcharge of 50%, if owners proactively contact PPL/PRS and pay before the end of March 2023. For this to apply you will need to contact PPL/PRS as described below and pay by 31 March 2023.



PRS PPL have granted an additional discretionary concession. This is in relation to the PRS Higher Royalty Rate.

PRS Higher Rate Royalty:

Where the customer has not applied for and obtained PRS for Music's licence before musical performances commence, the higher (standard rate plus 50%) royalty rate will be charged and payable for the first year of the licence. After the first year of the licence, the standard royalty rate will be charged and payable.

If a non-exempt operator proactively contacts PRS PPL and applies and pays for a licence before 31 March 2023, PRS PPL have agreed to waive the 50% surcharge. This will require you to quote PPLPRSMAR23 when you are contacting them.

You will need to **PROACTIVELY** contact PRS PPL for this to be applied and quote the reference **PPLPRSMAR23**

PRS PPL can be contacted, and licences applied for via their website <https://pplprs.co.uk> or by phone on 08000 72 0808.

Also, some points that it is important to make. Regardless of size of business, the exemptions to paying for this licence are not applicable under the following circumstances:

- 1/ You have a CD/DVD library
- 2/ If your client base includes businesses as opposed to families and friends booking.

If these are on your website, then it is entirely possible, that even if your business falls under the exemptions below in the major update, that you will have to pay a licence.

The full details of the exemptions on the paper on the website. It is a good idea to have this to hand when contacting PRS PPL as some Members of staff may not be aware of it. We have pointed this out to them ☺. This document is on the PASC UK website at: <https://www.pascuk.co.uk/reports/>

## UPDATED REQUEST FOR HELP FOR THE TRADE DIRECTORY

Firstly, huge thanks to all those who have sent in details of suppliers. We have received a really good response to this and have now broadened the ask to enable us to have more suppliers in some of the other categories that we will launch with.

Please can you therefore supply your recommendations for any of the following please. Please try and use the format below, as it will save us huge amounts of time populating the trade Directory. Just send an email to [chair@pascuk.co.uk](mailto:chair@pascuk.co.uk) with category in the Subject Line and details as laid out below in the body of the email. Many thanks.

Company name:

Website:

Tel:

Contact:

Email:

What they offer? e.g. PAT Testing, Photography, Chimney Sweep, mortgage brokers for holiday lets etc

Area/Region covered:

Categories we are aiming to launch with are and would welcome your recommendations:

**Direct Booking Channels**

**Fire Testing**

**Pat Testing**

**Electrical Testing**

**Gas Testing**

**Chimney Sweeps**

**Website design**

**Photography/Video/Drone**

**Channel Managers**

**Green energy/Electric Vehicle Charging installers**

**Artwork/Logos**

**Accountants**

**Solicitors**

**Insurance Companies**

**Marketing/SEO and Social Media support**

## **RECORDINGS OF PASC UK WEBINAR/MEETINGS PROGRAMME**

The **PASC UK Members Meeting** recorded on 2 March is **now available in the Members area**

The **Cancel Cover** recorded on 23 February is now in the **free to view Webinar** area on the website.

The **Members Meeting** recorded on 12 January is now in the Members area

The Members meeting on **Selling Your Business** is **now available in the Members area.**

The Members Meeting on **Pricing** is **now available in the Members area.**

The Members Meeting on **Guest Behaviour** is **now available in the Members area.**

The **Pricing Webinar** was recorded and placed in the **free to view Webinar** area on the website.

The How to become an **Accessible Business** webinar was recorded and placed in the **free to view Webinar** area on the website.

The Touch Stay Boot Camp meeting was recorded and placed in the **free to view Webinar** area on the website.

Here are some more useful links from Touch Stay for those using the product:

\* Guest Communication Planner <https://touchstay.com/wp-content/uploads/2022/08/Guest-Comms-Planner-3.pdf>

\* Guest Comms Toolkit <https://guide.touchstay.com/guest/b7dhZaMxRqbe1/>

And the PASC UK Touch Stay Guide can be found here: <https://www.pascuk.co.uk/reports/>

## **RESETTING YOUR PASSWORD FOR THE PASC UK MEMBERS AREA**

You are able to check your account details and download any of the 25 Members only PASC UK papers. The full list of the PASC UK Members Papers is detailed below.

### Anticipated questions:

#### 1/ How do I log in?

On the main PASC website you will see a link in the top right-hand corner called "Member Login". Click this link and enter your email address and password. Once logged in you will be in the members area.

#### 2/ I can't find my password.

Click on the "Member login" link on the far right of the menu on our website and click the "forgot password" link which is in blue text just below the "log in" button. Enter your email address in the field and click "request password reset" button.

#### 3/ Who do I contact if I cannot get in?

If you are having difficulty, please email [admin@pascuk.co.uk](mailto:admin@pascuk.co.uk) and Justin will investigate for you.

#### 4/ My username doesn't match my email address, does it matter?

No, it doesn't, usually your username would be your email address, but through address changes and mistyping, some don't match up. However, the only place those are used is in the login field, all correspondence will go to your usual email address. Unfortunately, it isn't possible to change the username once it has been set.

## NEWSLETTER INDEX (WHERE TO FIND PREVIOUS INFORMATION)

All previous content is indexed and can be found on the 2022 Index on the Newsletter page. Look for PASC UK Index 2022. This will be updated weekly.

<https://www.pascuk.co.uk/newsletters/>

## WALES INFORMATION AND WHERE TO FIND IT

If you are affected by what is happening in Wales and do not get the direct Wales only communications, please email me at [chair@pascuk.co.uk](mailto:chair@pascuk.co.uk) put **Wales Newsletter** in the subject line and we will add you to the Wales Only circulation list.

Previous Wales Newsletters can all be found here: <https://www.pascuk.co.uk/wales-182-days-reports/>

## GENERAL INFORMATION SECTION

### PASC UK SOCIAL MEDIA

Please consider following PASC UK on Social Media, it gives us a way to contact you quickly in the event of any changes or announcements that are made. We promise not to bombard you and to try to keep it relevant and topical.

**PASC UK on Twitter @PascUK**  
**PASC UK on Facebook @pascukltd**

This is where the latest news between newsletters gets posted.

## MEMBERS AREA IS NOW LIVE

The Members area of the PASC UK website opened last week. Initially you will be able to check your account details and download any of the 25 Members only PASC UK papers. No longer will you need to ask Justin or myself 😊. The full list of the PASC UK Members Papers is detailed below. No longer will you need to ask Justin or myself 😊 We will add additional features over the next couple of weeks.

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## PASC UK MEMBERS ONLY PAPERS

This is the current list of Members Only papers available in the Members area of the website.

- [PASC UK Business Rates Claim Note England](#)

A guide to 'Claiming' your property in England. You cannot 'check' You cannot 'Check' your properties Business Rates until you have done this.

- [PASC UK Business Rates Check Note England](#)

The guide will take you through 'checking' your Business Rates in England. It is vital that you book a call with the Chair before completing and submitting this 'Check'.

- [PASC UK Template Privacy Policy June 2022](#)

All businesses in the UK are required to have an up-to-date Privacy and Cookie. Not having one can lead to fines. This document provides you with a template policy.

- [PASC UK Template, Privacy Policies explained June 22](#)

This document explains Privacy Policies

- [PASC UK Template Cookie Policy and Guidance June 22](#)

This document gives further guidance on Cookie and Privacy Policies

- [PASC UK Guidance on using CCTV 2021](#)

Having CCTV at business premises can bring benefits, however there are several stages of legal compliance that you need to go through to operate such a system.

- [PASC UK Template CCTV Policy June 2022](#)

This document provides you with a basic CCTV Template Policy.

- [PASC UK Guidance on completing a short form LIA](#)

A 'Legitimate Interests Assessment' is a requirement if you have CCTV. This will guide you through creating one.

- [PASC UK Template LIA](#)

This document is a template Legitimate Interests Assessment for CCTV

- [PASC UK Template Breach Risk Assessment \(Req if you have a GDPR breach\)](#)

This template will guide you through the steps to take if you have a breach of GDPR.

- [PASC UK Record of Processing \(This is what data that you store and for how long?\)](#)

This template gives you the headings for the types of data that you store and for how long.

- [PASC UK Template Internet Fair Usage Policy](#)

This template document can be inserted into your Terms and Conditions to cover fair internet usage at your business.

- [PASC UK EV Charging Guidance](#)

This guidance takes you through putting together an EV Charging Policy at your business, necessary even if you do not have EV charge points, to help protect against charging out of the window.

- [PASC UK EV Charging Policy for Member's T's & C's](#)

This template document can be inserted into your Terms and Conditions to cover EV charging at your business, whether you provide the facility or not so as to help maintain insurance cover.

- [PASC UK Ghosting Report](#)

Ghosting is the practice that is employed by some self-catering agents whereby they leave your property on their website after you have left, with 'this property no longer available' .... Book one of these. This report tells you the steps you can take to have the property removed.

- [PASC UK Risk summary of 3<sup>rd</sup> Party suppliers at Holiday lets](#)

Having third party suppliers giving services to our guests at our businesses requires careful planning, in order not to void insurance. This paper explains the steps to take to maintain insurance cover. Covers chefs, mobile cooking companies, hot tub rental, bouncy castles. Entertainers etc.

- [PASC UK ICO Registration Paper](#)

This paper explains whether or not your business needs to register with the ICO. In 99% of cases PASC UK Members will need to do so. It costs £40 to register.

- [PASC UK ICO Registration FAQ's](#)

This document answers the most common questions about registering with the ICO and why you need to.

- [PASC UK Guidance on damage caused by guest and your T's & C's](#)

This document provides Members with another clause for their T's and C's. this one to protect you if guests cause damage to the property such that you have to cancel subsequent bookings and who pays.

- [PASC UK Template for clause in T's C's ref guest damage](#)

This is the template clause to add to your Terms and Conditions to protect you if guest damage causes future cancellations.

- [PASC UK Guest Comms Paper](#)

Improving the flow of Guest Communications from initial contact prebooking to post departure is one of the key elements to improving guest satisfaction and driving up repeat bookings. This paper should be taken in conjunction with the webinar on this subject in the Webinars section.

- [PASC UK Influencer Paper](#)

Many Members have reported being contacted by influencer or media offering coverage of your property in exchange for a free stay. There are several legal aspects to Members being offered this that they need to be aware of. These are covered in this Paper.

## **PASC UK MEMBERS LOGO UPDATED**

We have updated the logos for Members to display on their websites. We now have a full set of Welsh versions too. A full variety of shapes and formats are available to suit all layouts.



## MEMBER BENEFITS SUMMARISED

To carry out the lobbying work that we do on behalf of the Sector we need funding. 90% plus of this funding comes from Membership Subscriptions.

Members will get.

- Access to Telephone Support
- Prompt email support
- Access to Members Benefits and Discounts. (Buying Group Membership details below)
- Members only Webinars, (Including ask the Chair sessions)
- Book Surgery Appointments with the Chair
- Specific Discounts on key products
- PASC UK Guides to reducing Business Rates
- Hard Copy of the Visit England Pink Book
- 25 and growing Special Interest Papers including legal docs such Privacy and Cookie Policies

What will be available to non-members?

- The PASC UK Covid newsletters
- Email support when available. (Members support comes first).
- Free Webinars
- Cleaning protocols
- Some General interest Papers

We are currently making major investments in supporting you better and all this costs money, these include.

- Sponsorship of the Visit England Pink book, to help promote the safe and legal aspects of our sector
- Membership fees to the Tourism Alliance, UK Hospitality and Wales Tourism Alliance
- Surveys and reports to use data-based arguments to win support for the sector
- Legal papers to help inform and protect Members.

If you have not yet joined PASC UK, please consider joining NOW. Details below the Buying Club information. <https://bit.ly/3ptd4RU> Thanks.

## BUYING CLUB MEMBER BENEFIT FOR PAID PASC UK MEMBERS

We are really pleased to announce a partnership with Purchasing for Business.

More details on the new PASC UK website here: <https://bit.ly/3ptd4RU>

This is a Buying Club, it's free to join if you are a paid up PASC UK Member. There will be no additional fee for Members to join the Club.

## SUPPORT LOBBYING BY JOINING PASC UK

There is a huge amount of work and lobbying to do to help support you all in the self-catering sector. We don't ask very often, however, if we are to fight on so many fronts, we simply need more funds. There are thousands of you that have had the benefit of this newsletter and the lobbying done on behalf of the sector.

We are now asking that as many of you as possible join PASC UK. The fight is on so many fronts, and we get much better results when we engage proper legal advice and proper PR firms to assist with campaigns. Memberships to other organisations that provide common lobbying, information feeds and support also cost many thousands of pounds a year.

Membership fees are as follows: All per annum.

- Single cottage £70
- 2 – 4 Units £125
- 5 – 10 Units £200
- 11 + Units £300

For companies like cleaning firms, or industry support companies, Trade Membership is £200, and you will get a listing in the Trade Directory on the new website.

Members get telephone support and priority email support.

You can join here, simple form, takes 2 mins, and you'll get an invoice, payable by BACS or Credit Card. Just click on this link to go to the joining page: <https://www.pascuk.co.uk/join-pasc-uk/>

Wishing each and every one of you all the best during these trying times.

Best regards

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## DISCLAIMER

We are in completely uncharted territory here, and any suggestions that we make are merely that and you should carefully consider your own business policies, and if necessary, consult with your Professional Advisors.



PASC is your lobbying Association, not a legal service. In addition, please be very wary of some of the advice given on internet communities, blogs and social media. There appear to be thousands of experts out there where my understanding is that there are very few.

To that end, any information you get from any source you must double check. I will always try and put the actual link to the information in the newsletters so that you can read and assess yourselves. These are unprecedented times, please take exceptional care.