



Professional Association of Self-Caterers UK

PASC UK INTERIM NEWSLETTER

30 March 2023 Issue 155

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COMMENTARY

A quick reminder that the deadline for avoiding backdated fees and 50% surcharges for those that require PRS/PPL Licences close tomorrow, Friday 31 March. Full details below.

We also still have space in the PASC UK Tech Meeting next Tuesday at 1100, open to all, but limited to 100. Details of how to register are below.

We are introducing a useful tech product for self-catering in that meeting, PropertyCare, more on them below too.

Thanks.

1/ PASC UK TECHNOLOGY FOR SELF-CATERING MEETING

Date 1100 on 4 April 2023

This meeting will be recorded and placed on the website

We will be pulling together content for this Meeting over the coming weeks.

It will include:

- Rural Wifi Solutions, primarily for larger sites where there are several cottages, yurts or glamping units on one site, this will be presented by [West Country Tech](#).
- [Touch Stay](#) have got some great new features and their presence is always popular.

- **SuperControl** will be doing a deep dive into **Beyond Pricing**, their Dynamic Pricing tool, looking at how easy it is to set up, and how to decide on the key minimum and baseline pricing.
- We will be welcoming **PropertyCare**, who have a great cleaning app. In short, this app enables you to take a photographic record of changeovers, log compliance, (fire equipment) sign off clean complete, and this sends a report to the lead housekeeper or owner as applicable. This report can then be sent to the guests, as the property is ready and inspected. Three advantages of utilizing such as an app are as follows: Housekeeping will go the extra mile, as work is documented, guests get reassurance and confidence, and the owners have photographic evidence to dispute major damage claims.

To book you need to click on the link below to register and provide your business name please. Tickets are limited to 100 so will be processed on a first come first served basis.

Register here: <http://bit.ly/3KnAv9v>

PPL/PPS UPDATE DEADLINE 31 MARCH

The deadline for the 'amnesty' against back-dating licence fees and the 50% premium on first year, **are only being waived until the end of March**. In order to qualify you do need to call them and sign up, BEFORE they call you for it to apply, full details below.

A reminder about Exemptions from PPL/PRS, and how to avoid the 50% premium and back-dating of licence fees if you are not exempt. The deadline for this is to have an agreement in place with them by 31 March 2023

Previously self-catering had a discretionary exemption that did not extend beyond a property with three bedrooms or less. This has now been extended to.....

PPL PRS choose not to charge a royalty for the use of music (including TV and radio) in self-catering apartment(s) or holiday cottage(s) etc where **all** of the following criteria is met:

- The accommodation consists of **three self-catering units or fewer, irrespective of the number of bedrooms** in each.
- The premises is the **sole holiday, self-catering apartments, holiday cottage business** operated or owned by the proprietors
- **Facilities are only available to resident guests (and, in the case of holiday premises, the proprietors)**

We did not manage to get a dedicated Self-Catering Tariff, we are still working on this, and the current fee structure is based upon the Small Residential Hotels and Guest House Tariff.

We have been able to get some example case studies of what charges might look like for larger business and are considerably less than some of the charges previously levied.

A Member with 4 properties in a single site would be paying £61.77 if the individual units all have separate aerials. (The case example here is the PASC UK Chairs property which has four units). More

examples are detailed below. If you have a single aerial supply then the PPL element also applies. We cannot get a tariff for this, but it is similar to the PRS component. (See example below).

We have also negotiated an 'amnesty' as follows for the first-year surcharge of 50%, if owners proactively contact PPL/PRS and pay before the end of March 2023. For this to apply you will need to contact PPL/PRS as described below and pay by 31 March 2023.

PRS PPL have granted an additional discretionary concession. This is in relation to the PRS Higher Royalty Rate.

PRS Higher Rate Royalty:

Where the customer has not applied for and obtained PRS for Music's licence before musical performances commence, the higher (standard rate plus 50%) royalty rate will be charged and payable for the first year of the licence. After the first year of the licence, the standard royalty rate will be charged and payable.

If a non-exempt operator proactively contacts PRS PPL and applies and pays for a licence before 31 March 2023, PRS PPL have agreed to waive the 50% surcharge. This will require you to quote PPLPRSMAR23 when you are contacting them.

You will need to PROACTIVELY contact PRS PPL for this to be applied and quote the reference **PPLPRSMAR23**

PRS PPL can be contacted, and licences applied for via their website <https://pplprs.co.uk> or by phone on 08000 72 0808.

Also, some points that it is important to make. Regardless of size of business, the exemptions to paying for this licence are not applicable under the following circumstances:

- 1/ You have a CD/DVD library
- 2/ If your client base includes businesses as opposed to families and friends booking.

If these are on your website, then it is entirely possible, that even if your business falls under the exemptions below in the major update, that you will have to pay a licence.

The full details of the exemptions on the paper on the website. It is a good idea to have this to hand when contacting PRS PPL as some Members of staff may not be aware of it. We have pointed this out to them ☹️. This document is on the PASC UK website at: <https://www.pascuk.co.uk/reports/>

WHAT A PRS PPL BILL LOOKS LIKE

This is what our bill at Higher Wiscombe looks like.

We have four units and they are served by a single aerial, hence the PPL element. If each unit had a separate aerial, there would be no PPL element.



Quote

Allstair Handyside

Higher Wiscombe
Colyton
EX24 6JF
Devon

Licence Account	02315500
Account Description	
Customer Account	CUS-02315499
Customer Account Details	Higher Wiscombe Ltd Higher Wiscombe Colyton EX24 6JF
Quote Number	Q-6185816
Quote Issue Date	20/03/2023

THIS IS NOT A VAT INVOICE

This quote sets out the estimated royalties due for TheMusicLicence for the royalty period specified in the enclosed Quote Usage Summary, which contains the details of your music usage. TheMusicLicence Terms and Conditions apply.

Totals	Royalties (Excl. VAT)	VAT (20%)	Total Royalties (Incl. VAT)
	£128.62	£25.72	£154.34

A number of PPL's tariffs will be subject to a 50% surcharge which may be applied where you have been using PPL PRS Ltd's music without first obtaining a Licence, or are late in paying the balance of fees due under your agreement with PPL PRS Ltd. In the event where a surcharge has been added a separate surcharge invoice will be provided. Please refer to PPL PRS Ltd website FAQs for more information.

Royalty	Amount
PRS	£61.77
PPL	£66.85



Quote Usage Summary

Licence Account	02315500
Account Description	
Customer Account	CUS-02315499
Customer Account Details	Higher Wiscombe Ltd Higher Wiscombe Colyton EX24 6JF
Quote for Period Ending	19/03/2024

THIS IS NOT A VAT INVOICE

This Quote Usage Summary sets out the music usage at the named premises for the royalty period commencing on the start date and ending on the end date set out below in respect of each applicable tariff. TheMusicLicence Terms and Conditions apply.

Totals	Royalties (Excl. VAT)	VAT (20%)	Total Royalties (Incl. VAT)
	£128.62	£25.72	£154.34

Premises: Higher Wiscombe Ltd, Higher Wiscombe Colyton, Devon, EX24 6JF

Society	Tariff	Tariff Description	Start Date	End Date	Details	Royalties
PPL	PPLPP213: Supply of recorded music to Hotel Bedrooms	Supply of recorded music to Hotel Bedrooms	20/03/2023	19/03/2024	No. of bedrooms where tariff applicable: 4 Information supplied by customer No. of bedrooms b/casts are relayed to: 4 No. of bedrooms supplied recorded music: 4	£66.85
PRS	Tariff HR: Hotels, Restaurants & Cafes	Hotel Bedrooms with TV, Radio or DVD/Video	20/03/2023	19/03/2024	Number of Bedrooms fitted with TV/Radio/DVD: 4 Number of Letting Bedrooms: 4 Number of Weeks Open: 52	£61.77

INTRODUCING PROPERTYCARE

We will be introducing PropertyCare to Members in the Tech Webinar on the 4th April. Details below.

What we say....

This is the kind of technology that PASC UK tries to introduce to as many Members as possible, just as we did with Touch Stay.

This app records and reports upon the house-keeping process. The pricing is very reasonable at £4 per property per month.

Why might that be of interest?

1/ It records the work of the house-keeping team, including compliance, such as checking fire alarms and is a record of that. Could also encourage more care in presentation by housekeeping staff in some circumstances, as photographic evidence is taken and date stamped.

2/ You can send a report to the incoming guests saying property prepped and ready. Impact would be that they are dealing with a professional business.

3/ In the event of a dispute about damages caused, this may provide useful date stamped imagery in order to gain compensation from guests who have caused major damage.

What they say...

PropertyCare is a dedicated platform for cleaner and maintenance scheduling and management. Automate the scheduling and assignment of tasks based on bookings and ensure that all properties are clean in time for guests' arrival. The product includes a dashboard for property managers to set up tasks and schedule staff and a web, iOS and Android app for cleaning & maintenance teams to report back whilst in-field.

Key Features:

Single Calendar View - Access all properties, bookings and cleaning & maintenance tasks in one single calendar view

Put Your Cleaning Schedule on Autopilot - Automate the generation and assignment of turnover cleans

Drag & Drop Scheduling - simple way to schedule cleaners on daily or weekly basis

Cleaner & Maintenance App - in-field for app for cleaning teams to see task lists & turnover clean locations & timings

You can check them out here: <http://bit.ly/3LVqiSy> and at the Webinar here: <https://bit.ly/3KnAv9v>

Wishing each and every one of you all the best.

Best regards

Alistair Handyside MBE

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DISCLAIMER

We are in completely uncharted territory here, and any suggestions that we make are merely that and you should carefully consider your own business policies, and if necessary, consult with your Professional Advisors. PASC is your lobbying Association, not a legal service. In addition, please be very wary of some of the advice given on internet communities, blogs and social media. There appear to be thousands of experts out there where my understanding is that there are very few.

To that end, any information you get from any source you must double check. I will always try and put the actual link to the information in the newsletters so that you can read and assess yourselves. These are unprecedented times, please take exceptional care.