



Professional Association of Self-Caterers UK

PASC UK NEWSLETTER

11 April 2023 Issue 156

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COMMENTARY

A short newsletter this week, coming so soon after Easter.

We are looking to increase the size of the team, we just cannot get enough done on Lobbying, Papers, and future Webinars whenever there is a 'hot-topic' such as PRS-PPL, or New Fire Regs, or Grants which require hundreds of emails and call to be answered.

We have therefore scoped what the role might look like below and thought that our knowledgeable readership was a good place to start 😊

As the Consultation into Statutory Registration gets closer and closer in England, we have had some illustrations made as to just how this might look. This subject will be covered in the Members meeting that are coming up and will continue to do so during the Consultation itself.

We have also given a brief update on the new Fire Regs below. Lots of misinformation on social media, so please have a look at the notes below to make sure you have all the documentation to hand. We are also planning Webinars to try and make sure that you get information that you can rely on.

Lastly, please do keep sending in your recommendations for entries in the PASC UK Trade Directory, this will provide a hugely useful resource to all. Huge thanks for the large number of responses received so far, the list of recommendations that we are looking for is included lower down the Newsletter.

Any questions please let us know. Best regards

Alistair

2023 MEMBERSHIP PACKS UPDATE AND NOTE TO CHECK ADDRESSES

This month will also see the distribution of the Annual Members Pack. This will include a copy of the New 2023 Pink Book, plus Membership Certificate and Member offers. **Could we ask all Members to check the postal correspondence address we have for them in the Members area, so that packs are sent where you want them?** Each year we get Members saying that we sent it to the property address, not their address, we can only send it to the address we have on the system from when you joined 😊 Thanks.

PASC UK LOOKING FOR AN ADDITIONAL STAFF MEMBER

PASC UK is looking to add to the team so that we can improve the levels of support, increase the amount of content on the website, manage the social media and help us move up a level.

We are looking for someone who could work part time initially, around 20 hours a week, probably in the mornings to begin with, who has the following skill sets:

- To be front line for calls and emails, with escalation to other Members of team where necessary
- And above all, the ability to communicate in both writing and on the phone in a gentle supportive manner to Members.
- Good working knowledge of the self-catering sector
- Could come from running own business or customer/owner facing role in a self-catering agency
- Able to work from home, with occasional travel (poss to trade shows etc)

- Good working experience with word, excel, outlook, zoom etc...
- Reasonable technical know how (loading docs onto web,)
- Good understanding of social media, particularly Facebook
- Ability to research Tech questions from Members
- Location, within a reasonable distance of the PASC UK Office in East Devon for occasional staff meetings
- There is no requirement to have a full understanding of all the recent and impending legislation in Wales and Scotland, we have a resources to cover those, and we focus on England and Wales only.
- Excellent rate of pay £18 per hour

If you are interested in the above role, please send a short summary of your experience to chair@pascuk.co.uk with PASC UK Support Role in the subject line. You can also use the same email to ask any specific questions that you might have.

WHAT MIGHT STATUTORY REGISTRATION IN ENGLAND ACTUALLY LOOK LIKE?

We have put together some illustrations of how the actual process of Statutory Registration might look. There is a lot of speculation about this, understandably, so whilst no-one knows exactly what the questions will be in the imminent Statutory Registration Consultation, this is the direction of travel that PASC UK has been following since 2017.

For the tens of thousands of you that filled in the Visit England/Wales/Scotland ‘Good to Go’ scheme or the AA’s Covid Confident during Covid, this will look strikingly familiar.

Step one

STEP 1 - ENTER DETAILS

PASC
www.pascuk.co.uk

https://nameofwebsite.com

COUNCIL REGISTRATION FOR GUEST ACCOMMODATION

1 ENTER DETAILS 2 UPLOAD FILES 3 MAKE PAYMENT

NAME:

BUSINESS NAME:

ADDRESS:

TOWN:

POSTCODE:

COUNCIL TAX NO: OR BUSINESS RATES NO:

CONTINUE »

Step 2

Here there is much discussion going on about what additional documents might be required. The list in Wales is very lengthy. We would agree that higher risk elements should be included, fire, electric, gas etc but not getting down to the level of PRS/PPL & ICO licences. It may be somewhere in the middle?

PASC UK's position is that we would very much like to see that Public Liability Insurance, which is not currently a legal requirement in England (but will be in Scotland and Wales) included in that list. We do not have any indication from HMG at this time if that will be the case.

STEP 2 - UPLOAD FILES

COUNCIL REGISTRATION FOR GUEST ACCOMMODATION

1 ENTER DETAILS 2 **UPLOAD FILES** 3 MAKE PAYMENT

UPLOAD FIRE CERTIFICATE: Drag & Drop SELECT FILE

UPLOAD RISK ASSESSMENT: Drag & Drop SELECT FILE

UPLOAD GAS CERTIFICATE: Drag & Drop SELECT FILE NOT APPLICABLE

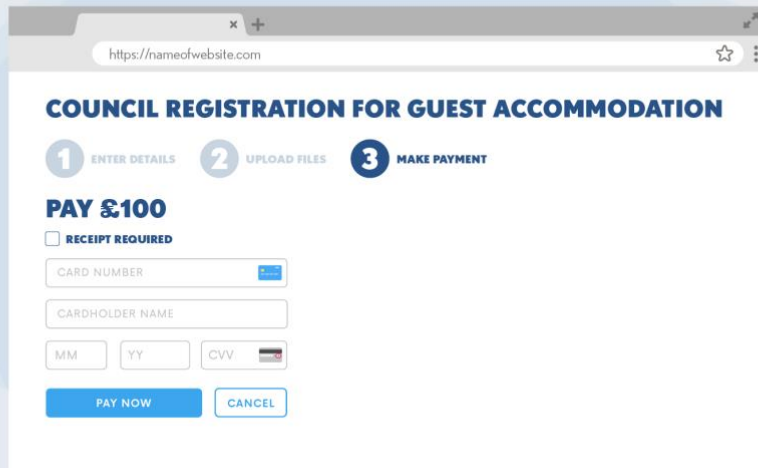
UPLOAD HOT TUB RISK ASSESSMENT: Drag & Drop SELECT FILE NOT APPLICABLE

CONTINUE »

Step 3

We are lobbying for a simple £100 per business, (if you have two sites that would be two licences, just as with a TV licence, or Business Rates or Council Tax, etc etc).

STEP 3 - MAKE PAYMENT




https://nameofwebsite.com

COUNCIL REGISTRATION FOR GUEST ACCOMMODATION


1 ENTER DETAILS 2 UPLOAD FILES 3 MAKE PAYMENT

PAY £100

RECEIPT REQUIRED

CARD NUMBER 

CARDHOLDER NAME

MM YY CVV 

PAY NOW CANCEL

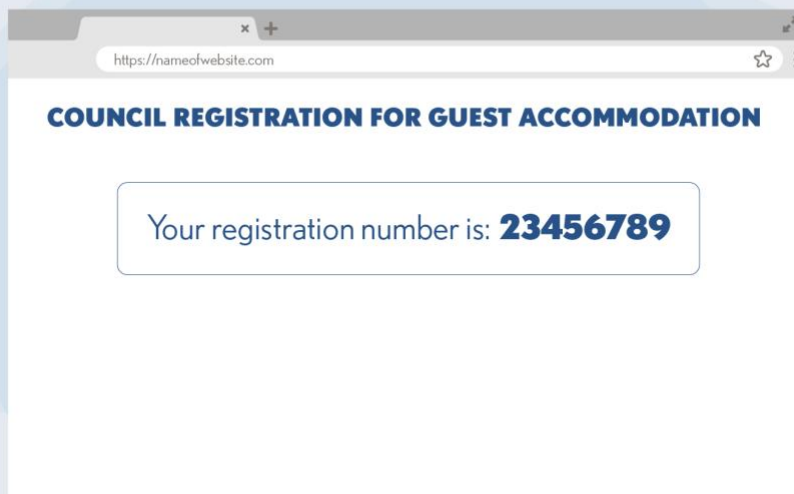
£100 per business is enough for Councils to run the scheme properly and have sufficient resources to ensure compliance and a level playing field.

We certainly do not want to see the exorbitant fees that are being charged for annual licensing in Scotland.

Step 4

You get your Registration Number, and you can continue to advertise where you choose by displaying this Reg No.

SUCCESS



https://nameofwebsite.com

COUNCIL REGISTRATION FOR GUEST ACCOMMODATION

Your registration number is: **23456789**

What will this all achieve?

First and foremost, we are looking for a 'level playing field' where each of you reading this know that all your competitors are also running safe and legal accommodation, and that they are bearing all the same on-costs that you do.

Secondly, anyone who is compliant should be able to operate in this sector. It will only cause issues for those that are not compliant.

This will go some way to dealing with the over-supply of properties marketed as holiday lets. Many simply will not want to comply with the basic H&S laws and will stop operating. They are not a loss to our sector.

It will also for the very first time establish how big the sector is and enable all including businesses, councils and Government to make evidence-based decisions to be made.

When rules change, such as Fire Regs, or Grants become available, all can be notified easily.

We are also looking to avoid what has happened in Scotland where they went straight to heavy handed expensive Statutory Licensing, almost entirely down to a perceived oversupply in Edinburgh.

In Wales blanket legislation has been inflicted upon the sector, such as having to trade for 182 days based on pitiful evidence, in order to remain in Business Rates, all done BEFORE the respective Governments had a clue as to how many properties there were and what the impact, both negative and positive, were.

In England a much calmer approach is being proposed with the most common word being used by the Tourism Minister, being 'proportionate'.

What won't this achieve?

Despite lots of media headlines suggesting otherwise, Statutory Registration is not a single measure that will sort out 'the 'second homes crisis' or enable Councils to close rowdy Airbnb's as some headlines suggest.

MORE ON THE NEW FIRE GUIDANCE 2023 AND PAPERS AVAILABLE

This new Guidance is currently England only, however we anticipate that the **Wales** version will follow shortly and is unlikely to be materially different.

We have commissioned two short reports to help owners understand the new Fire Guidance.

Fire Paper 1, Small Properties

The first, which is to help with the newly published Fire Guidance on small holiday lets is available here: <https://www.pascuk.co.uk/reports/>

This is to be used in conjunction with the paper called '**Do You have Paying Guests' ... 'A Guide to Making Your Small Paying-Guest-Accommodation Safe from Fire'** and can be found in full here:

https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/1147723/A_guide_to_making_your_small_paying-guest-accommodation_safe_from_fire.pdf

Section 8 of this Paper provides a Template Fire Risk Assessment for smaller properties, examples of which are also given in the paper, plus what measures need to be taken.

We have asked for this template to be made available by the Home Office as a standalone word doc.

Fire Paper 2, Larger Properties

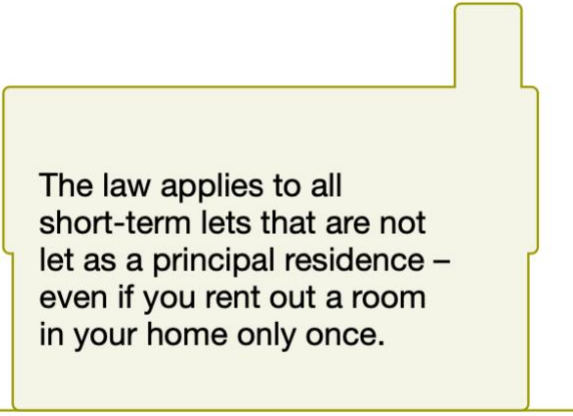
This paper has been commissioned by PASC UK and will be available shortly. There is no Home Office specific Paper being published in the same detail as the one for smaller properties.

For those that want to see all the legislation behind all these changes...

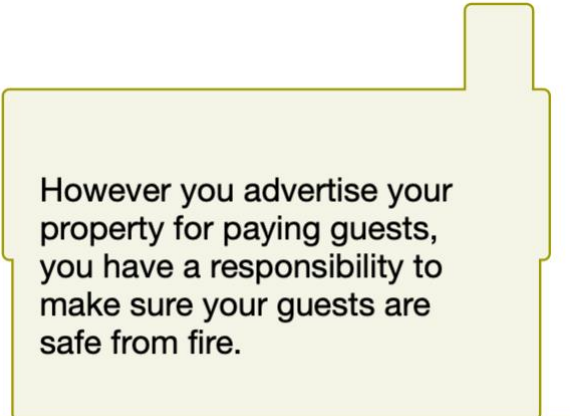
<https://www.gov.uk/government/collections/fire-safety-legislation-guidance-for-those-with-legal-duties>

A big change is that **all short properties let for money will have to have a written Fire Risk Assessment from 1st October 2023**. Currently it is only a legal requirement to have one if you have five employees or more.

It is also an obligation even if you only let one room, once in year...



The law applies to all short-term lets that are not let as a principal residence – even if you rent out a room in your home only once.



However you advertise your property for paying guests, you have a responsibility to make sure your guests are safe from fire.

We will shortly be announcing a series of webinars to assist Members, to help them navigate Fire Risk Assessments etc. We are currently getting speakers organised for these webinars, which when held, will be recorded and available to all..... More next week.....

BUSINESS RATES 2023 UPDATE

We are still awaiting sight of the new 2023 Practice Note.

The new 2023 Rating list now applies to all that are registered for Business Rates. Whilst the average Rateable Value (RV's) dropped by 24%, some did see increases. You may remember that PASC UK did a Freedom of Information request to get a copy of the 2023 Practice Note. This is the paper that details how RV's are arrived at. That request was refused, saying wait until April.

We have formally requested the copy so that we can determine what changes have been made and update you. We may then be able to help those Members that have had increases through the 'Check' system to get them reduced. Note. This service is only available to paid Members.

NEW PASC UK WEBINAR PROGRAMME FOR APRIL 2023

We will be adding to the Webinar programme in March/April over the coming weeks. Previous webinars can be viewed on the PASC UK Website at: <https://www.pascuk.co.uk/webinars/> Members only recordings are in the Members area.

1/ PASC UK WALES MEMBERS MEETING

Date 1100 on 12 April 2023

This meeting will be recorded and placed in the Members area on the website

We will be pulling together content for this Meeting over the coming weeks.

It will include:

- Update from meetings with Welsh Government on the Tourism Levy
- Ongoing lobbying for further exemptions to 182 days, plus work on FAQ's
- AOB

There will be more and we will update as we move forwards.

To book you need to click on the link below to register and provide your business name please. Tickets are limited to 100 so will be processed on a first come first served basis.

Register here: <https://us06web.zoom.us/meeting/register/tZMlcOqqqi4jHdLH-lQppW7OpLByWrNgtj6r>

2/ PASC UK/ASSC/FRANCIS CLARK WEBINAR ON POTENTIAL CHANGES TO FHL ALLOWANCES

Date 1100 on 18 April 2023

This meeting will be recorded and placed in the Members area on the website.

This meeting is being jointly hosted by PASC UK and the ASSC and we will introduce John Endecott from Francis Clark who has written the paper examining the implications of the OTS paper.

This paper is available to Members on the PASC UK website.

John Endacott, Tax Partner, PKF Francis Clark: John heads up the tax practice at PKF Francis Clark and has particular expertise in owner managed businesses. John works closely with agricultural business as well as those in the leisure and tourism sectors.

John advises individuals, corporates, partnerships and trustees – specially in relation to property matters, business transactions and capital taxes. He is a national expert on the taxation of holiday lets

and the author of Claritax 'Furnished Holiday Lettings – A Tax Guide'. John has been quoted in Parliament and regularly meets with officials from HM Treasury and HM Revenue & Customs to discuss taxation matters.

Heather Britton, Tax Director at PKF Francis Clark: Heather is Tax Director in the property tax advisory team and enjoys providing practical solutions, particularly in relation to structure, property transactions and capital allowances. As well as advising a number of furnished holiday let owners and renewables businesses, Heather also specialises in stamp duty land tax and is part of the national stamp taxes practitioners group. She is a contributing author to Tolley's Capital Allowances publication.

PASC UK and ASSC Members can attend free of charge, non-Members can join the meeting by buying a ticket for £25.00. **PASC UK Members have been sent an email with the promo code to get the free ticket.** If you have not received one please let us know.

You can book here: <http://bit.ly/3TWOztx>

3/ PASC UK SELF-CATERING PASC UK AGENCY MEETING

Date 1100 on 25 April 2023

This meeting will be recorded and placed in the Members area on the website

We will be pulling together content for this Meeting over the coming weeks.

It will include:

- Update on Fire Regs, with particular reference to ALL having to do Fire Risk Assessments from 1/10/23
- Update on Statutory Registration
- AOB

There will be more and we will update as we move forwards.

To book you need to click on the link below to register and provide your business name please. Tickets are limited to 100 so will be processed on a first come first served basis.

Register here: <http://bit.ly/40E9ALN>

OTS PAPER AND WEBINAR ON POSSIBLE CHANGES TO FHL RULES

In November 2022, The Office of Tax Simplification (OTS) published a paper that proposes making substantial changes to the tax affairs of many that operate in the self-catering sector. This includes proposing abolishing the FHL (Furnished Holiday Lets) tax classification, whilst making better recognition of larger businesses, including the possibility of Inheritance Tax relief.

We believe that despite the Government closing the Office of Tax simplification this paper does have some real threat in it. The toxicity around second homes makes for bad policy, and HMRC have been looking to get rid of FHL allowances for some time. Hence commissioning this paper to look into

effects and options. We do though note that there is a chink of light on IHT Relief being possible for larger businesses, something that PASC UK have worked on since formation.

The ASSC (Association of Scotland's Self-Caterers) and PASC UK (Professional Association of Self-Caterers UK) combined to commission a report from leading tax advisors to the self-catering sector, PKF Francis Clark. This report has now been published and is available to both ASSC and PASC UK Members on the respective websites. We have also organised the Webinar, details above to help Members understand the possible impacts.

The Paper can be found in the Members only Reports area on the website.

UPDATED REQUEST FOR HELP FOR THE TRADE DIRECTORY

Firstly, huge thanks to all those who have sent in details of suppliers. We have received a really good response to this and have now broadened the ask to enable us to have more suppliers in some of the other categories that we will launch with.

Please can you therefore supply your recommendations for any of the following please. Please try and use the format below, as it will save us huge amounts of time populating the trade Directory. Just send an email to chair@pascuk.co.uk with category in the Subject Line and details as laid out below in the body of the email. Many thanks.

Company name:

Website:

Tel:

Contact:

Email:

What they offer? e.g. PAT Testing, Photography, Chimney Sweep, mortgage brokers for holiday lets etc

Area/Region covered:

Categories we are aiming to launch with are and would welcome your recommendations:

Direct Booking Channels

Fire Testing

Pat Testing

Electrical Testing

Gas Testing

Chimney Sweeps

Website design

Photography/Video/Drone

Channel Managers

Green energy/Electric Vehicle Charging installers

Artwork/Logos

Accountants

Solicitors

Insurance Companies

Marketing/SEO and Social Media support

RECORDINGS OF PASC UK WEBINAR/MEETINGS PROGRAMME

The **PASC UK Members Meeting** recorded on 2 March is **now available in the Members area**

The **Cancel Cover** recorded on 23 February is now in the **free to view Webinar** area on the website.

The **Members Meeting** recorded on 12 January is now in the Members area

The Members meeting on **Selling Your Business** is **now available in the Members area.**

The Members Meeting on **Pricing** is **now available in the Members area.**

The Members Meeting on **Guest Behaviour** is **now available in the Members area.**

The **Pricing Webinar** was recorded and placed in the **free to view Webinar** area on the website.

The How to become an **Accessible Business** webinar was recorded and placed in the **free to view Webinar** area on the website.

The Touch Stay Boot Camp meeting was recorded and placed in the **free to view Webinar** area on the website.

Here are some more useful links from Touch Stay for those using the product:

* Guest Communication Planner <https://touchstay.com/wp-content/uploads/2022/08/Guest-Comms-Planner-3.pdf>

* Guest Comms Toolkit <https://guide.touchstay.com/guest/b7dhZaMxRqbe1/>

And the PASC UK Touch Stay Guide can be found here: <https://www.pascuk.co.uk/reports/>

RESETTING YOUR PASSWORD FOR THE PASC UK MEMBERS AREA

You are able to check your account details and download any of the 25 Members only PASC UK papers. The full list of the PASC UK Members Papers is detailed below.

Anticipated questions:

1/ How do I log in?

On the main PASC website you will see a link in the top right-hand corner called "Member Login". Click this link and enter your email address and password. Once logged in you will be in the members area.

2/ I can't find my password.

Click on the "Member login" link on the far right of the menu on our website and click the "forgot password" link which is in blue text just below the "log in" button. Enter your email address in the field and click "request password reset" button.

3/ Who do I contact if I cannot get in?

If you are having difficulty, please email admin@pascuk.co.uk and Justin will investigate for you.

4/ My username doesn't match my email address, does it matter?

No, it doesn't, usually your username would be your email address, but through address changes and mis-typing, some don't match up. However, the only place those are used is in the login field, all correspondence will go to your usual email address. Unfortunately, it isn't possible to change the username once it has been set.

NEWSLETTER INDEX (WHERE TO FIND PREVIOUS INFORMATION)

All previous content is indexed and can be found on the 2022 Index on the Newsletter page. Look for PASC UK Index 2022. This will be updated weekly.

<https://www.pascuk.co.uk/newsletters/>

WALES INFORMATION AND WHERE TO FIND IT

If you are affected by what is happening in Wales and do not get the direct Wales only communications, please email me at chair@pascuk.co.uk put **Wales Newsletter** in the subject line and we will add you to the Wales Only circulation list.

Previous Wales Newsletters can all be found here: <https://www.pascuk.co.uk/wales-182-days-reports/>

GENERAL INFORMATION SECTION

PASC UK SOCIAL MEDIA

Please consider following PASC UK on Social Media, it gives us a way to contact you quickly in the event of any changes or announcements that are made. We promise not to bombard you and to try to keep it relevant and topical.

PASC UK on Twitter [@PascUK](#)

PASC UK on Facebook [@pascukltd](#)

This is where the latest news between newsletters gets posted.

MEMBERS AREA IS NOW LIVE

The Members area of the PASC UK website opened last week. Initially you will be able to check your account details and download any of the 25 Members only PASC UK papers. No longer will you need to ask Justin or myself 😊. The full list of the PASC UK Members Papers is detailed below. No longer will you need to ask Justin or myself 😊 We will add additional features over the next couple of weeks.

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PASC UK MEMBERS ONLY PAPERS

This is the current list of Members Only papers available in the Members area of the website.

- [PASC UK Business Rates Claim Note England](#)

A guide to 'Claiming' your property in England. You cannot 'check' You cannot 'Check' your properties Business Rates until you have done this.

- [PASC UK Business Rates Check Note England](#)

The guide will take you through 'checking' your Business Rates in England. It is vital that you book a call with the Chair before completing and submitting this 'Check'.

- [PASC UK Template Privacy Policy June 2022](#)

All businesses in the UK are required to have an up-to-date Privacy and Cookie. Not having one can lead to fines. This document provides you with a template policy.

- [PASC UK Template, Privacy Policies explained June 22](#)

This document explains Privacy Policies

- [PASC UK Template Cookie Policy and Guidance June 22](#)

This document gives further guidance on Cookie and Privacy Policies

- [PASC UK Guidance on using CCTV 2021](#)

Having CCTV at business premises can bring benefits, however there are several stages of legal compliance that you need to go through to operate such a system.

- [PASC UK Template CCTV Policy June 2022](#)

This document provides you with a basic CCTV Template Policy.

- [PASC UK Guidance on completing a short form LIA](#)

A 'Legitimate Interests Assessment' is a requirement if you have CCTV. This will guide you through creating one.

- [PASC UK Template LIA](#)

This document is a template Legitimate Interests Assessment for CCTV

- [PASC UK Template Breach Risk Assessment \(Req if you have a GDPR breach\)](#)

This template will guide you through the steps to take if you have a breach of GDPR.

- [PASC UK Record of Processing \(This is what data that you store and for how long?\)](#)

This template gives you the headings for the types of data that you store and for how long.

- [PASC UK Template Internet Fair Usage Policy](#)

This template document can be inserted into your Terms and Conditions to cover fair internet usage at your business.

- [PASC UK EV Charging Guidance](#)

This guidance takes you through putting together an EV Charging Policy at your business, necessary even if you do not have EV charge points, to help protect against charging out of the window.

- [PASC UK EV Charging Policy for Member's T's & C's](#)

This template document can be inserted into your Terms and Conditions to cover EV charging at your business, whether you provide the facility or not so as to help maintain insurance cover.

- [PASC UK Ghosting Report](#)

Ghosting is the practice that is employed by some self-catering agents whereby they leave your property on their website after you have left, with 'this property no longer available' Book one of these. This report tells you the steps you can take to have the property removed.

- [PASC UK Risk summary of 3rd Party suppliers at Holiday lets](#)

Having third party suppliers giving services to our guests at our businesses requires careful planning, in order not to void insurance. This paper explains the steps to take to maintain insurance cover. Covers chefs, mobile cooking companies, hot tub rental, bouncy castles. Entertainers etc.

- [PASC UK ICO Registration Paper](#)

This paper explains whether or not your business needs to register with the ICO. In 99% of cases PASC UK Members will need to do so. It costs £40 to register.

- [PASC UK ICO Registration FAQ's](#)

This document answers the most common questions about registering with the ICO and why you need to.

- [PASC UK Guidance on damage caused by guest and your T's & C's](#)

This document provides Members with another clause for their T's and C's. this one to protect you if guests cause damage to the property such that you have to cancel subsequent bookings and who pays.

- [PASC UK Template for clause in T's C's ref guest damage](#)

This is the template clause to add to your Terms and Conditions to protect you if guest damage causes future cancellations.

- [PASC UK Guest Comms Paper](#)

Improving the flow of Guest Communications from initial contact prebooking to post departure is one of the key elements to improving guest satisfaction and driving up repeat bookings. This paper should be taken in conjunction with the webinar on this subject in the Webinars section.

- [PASC UK Influencer Paper](#)

Many Members have reported being contacted by influencer or media offering coverage of your property in exchange for a free stay. There are several legal aspects to Members being offered this that they need to be aware of. These are covered in this Paper.

PASC UK MEMBERS LOGO UPDATED

We have updated the logos for Members to display on their websites. We now have a full set of Welsh versions too. A full variety of shapes and formats are available to suit all layouts.



MEMBER BENEFITS SUMMARISED

To carry out the lobbying work that we do on behalf of the Sector we need funding. 90% plus of this funding comes from Membership Subscriptions.

Members will get.

- Access to Telephone Support
- Prompt email support
- Access to Members Benefits and Discounts. (Buying Group Membership details below)
- Members only Webinars, (Including ask the Chair sessions)
- Book Surgery Appointments with the Chair
- Specific Discounts on key products
- PASC UK Guides to reducing Business Rates
- Hard Copy of the Visit England Pink Book
- 25 and growing Special Interest Papers including legal docs such Privacy and Cookie Policies

What will be available to non-members?

- The PASC UK Covid newsletters
- Email support when available. (Members support comes first).
- Free Webinars
- Cleaning protocols
- Some General interest Papers

We are currently making major investments in supporting you better and all this costs money, these include.

- Sponsorship of the Visit England Pink book, to help promote the safe and legal aspects of our sector
- Membership fees to the Tourism Alliance, UK Hospitality and Wales Tourism Alliance
- Surveys and reports to use data-based arguments to win support for the sector
- Legal papers to help inform and protect Members.

If you have not yet joined PASC UK, please consider joining NOW. Details below the Buying Club information. <https://bit.ly/3ptd4RU> Thanks.

BUYING CLUB MEMBER BENEFIT FOR PAID PASC UK MEMBERS

We are really pleased to announce a partnership with Purchasing for Business.

More details on the new PASC UK website here: <https://bit.ly/3ptd4RU>

This is a Buying Club, it's free to join if you are a paid up PASC UK Member. There will be no additional fee for Members to join the Club.

SUPPORT LOBBYING BY JOINING PASC UK

There is a huge amount of work and lobbying to do to help support you all in the self-catering sector. We don't ask very often, however, if we are to fight on so many fronts, we simply need more funds. There are thousands of you that have had the benefit of this newsletter and the lobbying done on behalf of the sector.

We are now asking that as many of you as possible join PASC UK. The fight is on so many fronts, and we get much better results when we engage proper legal advice and proper PR firms to assist with campaigns. Memberships to other organisations that provide common lobbying, information feeds and support also cost many thousands of pounds a year.

Membership fees are as follows: All per annum.

- Single cottage £70
- 2 – 4 Units £125
- 5 – 10 Units £200
- 11 + Units £300

For companies like cleaning firms, or industry support companies, Trade Membership is £200, and you will get a listing in the Trade Directory on the new website.

Members get telephone support and priority email support.

You can join here, simple form, takes 2 mins, and you'll get an invoice, payable by BACS or Credit Card. Just click on this link to go to the joining page: <https://www.pascuk.co.uk/join-pasc-uk/>

Wishing each and every one of you all the best during these trying times.

Best regards

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DISCLAIMER

We are in completely uncharted territory here, and any suggestions that we make are merely that and you should carefully consider your own business policies, and if necessary, consult with your Professional Advisors. PASC is your lobbying Association, not a legal service. In addition, please be very wary of some of the advice given on internet communities, blogs and social media. There appear to be thousands of experts out there where my understanding is that there are very few.

To that end, any information you get from any source you must double check. I will always try and put the actual link to the information in the newsletters so that you can read and assess yourselves. These are unprecedented times, please take exceptional care.