



Professional Association of Self-Caterers UK

PASC UK NEWSLETTER

30 May 2023 Issue 163

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COMMENTARY

General consensus from calls and emails this week is that bookings are finally beginning to pick up, mainly influenced by the good weather, although many still have gaps in the coming three months where they have been pretty much full for the summers of 2021 and 2022. Please feedback via the survey covered in this newsletter.

The two Government Consultations are moving to the final stages now, with both closing on the 7th June. It is vital that as many of you respond to these as possible so that we can get the best possible outcome for our sector. Please read the updates below, and if you have not responded yet please make time in your diaries to do so. All assets to help you make your own response can be found here: <https://www.pascuk.co.uk/england-consultations/> This includes recordings of all the webinars with their Q&A's on the Consultations.

The Government has had a commons debate which utilised data from a Commons Library report which is a woeful document, with glaring errors, poor data and a complete lack of understanding about the reality on the ground.

The debate inevitably focussed on holiday lets and second homers hollowing out communities, and the need for a planning class to balance short term lets and for councils to be able to limit the numbers of holiday homes. <https://www.kevinjfooster.com/news/short-term-lets-housing-and-planning>

What is sadly always missed in these debates, is the contribution that the wider sector makes to these local economies, The almost complete lack of affordable homes for locals being built anywhere in the country, and that a large part of the recent growth has been fuelled by property owners moving long term lets to short term lets as the long term let sector faces increasing legislation.

We will be responding in full to the Government on this and will include a critique which we will share with you on the errors in the Commons Library Paper on Shorter Term Lets, which can be found here:

<https://researchbriefings.files.parliament.uk/documents/CBP-8395/CBP-8395.pdf>

If you have any comments on the Commons Library Paper, please send them to chair@pascuk.co.uk whilst we consolidate the response.

Yet another intervention by Government on our sector is Tenancy Reform via the Renters (Reform Bill). This looks like it could have a real impact on the ability of many readers of the newsletter to offer what are loosely called 'winter lets'. We are working closely with other concerned Associations including UKH, the CLA and Historic Houses to fully understand this Bill, it's impact on the sector and what we can do in the short time before the Bill is read in June. More on that next week.

<https://www.gov.uk/guidance/tenancy-reform-renters-reform-bill>

Work on the papers for supporting Fire Risk Assessments will be completed for launch next week, in order to give time for you to read them before the Fire Webinars, which are detailed below.

We also attended meetings with Welsh Government Officials in Wales to discuss the Statutory Licensing Scheme. We were asked to feedback on how much it should cost, how frequently the

licence should be paid for, what penalties for non-compliance should be, and whether a Fit and Proper Person Test should be part of the scheme. Almost the entire group present were opposed to the word Licensing, we have all seen the appalling misuse of the Licensing System in Scotland (they simply don't issue them). We persisted with why the change in Wales from Registration that we support to Licensing which we do not. No further comment than it's part of the Cooperation Agreement between Labour and Plaid Cymru. The stated ambition for the scheme can be covered by Registration not Licensing. It is still unclear as to what the scope of the information required for the scheme will be, we want as light touch as possible, which would mean lower fees, and we certainly do not think that the proposed Fit and Proper Person Test is relevant. We have asked how many respondents to the Consultation actually thought this was a good idea, and what evidence the Welsh Govt have that shows a need, plus what other sectors of the visitor economy have to have one.

Scotland is also pushing ahead with a Tourism Tax, <https://www.bbc.co.uk/news/uk-scotland-edinburgh-east-fife-65707493> with an indicated launch in 2026.

The updated Valuation Form VO6048 Updated Guidance Notes have proved immensely popular and are available for both England and Wales and cover both the long and short forms that are being sent out.

We have also launched a short, less than two-minute survey, please take part in this, full details below, but you can link here to take part quickly. <https://www.surveymonkey.co.uk/r/S95VG9V>
The bulk of the Membership packs have now been despatched, and the balance will go out over the coming days, those being for Members who have paid May Subs, joined in May or have paid an earlier invoice in May.

Any questions please let us know. Best regards

Alistair

IMPORTANT PASC UK ONLINE SURVEY, ONLY TAKES TWO MINS

We would like to hear about your own experience with current trading levels, plus help us prioritize the supporting papers that we produce. So far, the leading paper requested is for an updated EV Charging paper, lots more to prioritize.

So please take part in the PASC UK trading survey - it will take you no longer than a couple of minutes: <https://www.surveymonkey.co.uk/r/S95VG9V>

NEW PASC UK WEBINAR PROGRAMME FOR JUNE/JULY 2023

Please find below the May/June/July webinar programme, our most extensive yet.

Previous webinars and meetings can be viewed on the PASC UK Website at: <https://www.pascuk.co.uk/webinars/> Members only recordings are in the Members area.

1/ WEBINAR TO COVER CHANGES TO FIRE GUIDANCE FOR MEMBERS ONLY

Date: 1100 on Tuesday 13 June

This webinar will be recorded and placed in the Members area on the website.

This webinar is being broadcast in support of the new fire support papers that will be published beforehand, see Fire update in this Newsletter. Register here. Max 500, we will ask for Business info.

https://us06web.zoom.us/webinar/register/WN_C3dr5GvzQNi12BQQcOw1vQ

You'll receive a link to the webinar after registration.

2/ WEBINAR TO COVER CHANGES TO FIRE GUIDANCE OPEN TO ALL

Date: 1100 on Thursday 15 June

This meeting will be recorded and placed in the Public area on the website.

This webinar is being broadcast in support of the new fire support papers that will be published beforehand, see Fire update in this Newsletter. Register here. Max 500, we will ask for Business info.

https://us06web.zoom.us/webinar/register/WN_rqjEVcNeSUakYWNzZXfHXg

You'll receive a link to the webinar after registration.

3/ WEBINAR ON EV CHARGING AND TECH OPEN TO ALL

Date: 1100 on Thursday 22 June

This meeting will be recorded and placed in the Public area on the website.

Initial presenters

- Alistair Handyside, Chair PASC UK. Case Study on Installation and Grant Process
- Steven Core, Director Voltshare. The Equipment, the offer and the install
- Tom Shelbourne, MD West Country Tech. WiFi Solutions for complexes
- Plus, more TBA

This will be launched in conjunction with the new EV Charging Paper 2023 and there is an offer from Voltshare in this newsletter.

Register here: https://us06web.zoom.us/webinar/register/WN_QETYsseJT6CQq0W1feq-VA

We'll need your business name too please; you'll receive a link to the webinar after registration.

4/ WEBINAR ON SELLING YOUR BUSINESS MEMBERS ONLY

Date: TBA

This meeting will be recorded and placed in the Members area on the website.

This will be an update on the previous webinar on the subject and will come from a both a marketing and financial approach, with an accountancy firm giving their take on what potential steps you may take. More detail next week.

5/ SUPERCONTROL INTEGRATIONS OPEN TO ALL


Date: 1100 on Tuesday 4 July

This meeting will be recorded and placed in the public area on the website.

Just finalising content and speakers, more next week.

EXCLUSIVE SUPERCONTROL MEMBERS OFFER EXTENDED

This offer is available to all paid up PASC UK Members and is an extension to the period for the offer that is in the Membership Packs.



supercontrol[®]
Helping self-caterers thrive

Get 25% off today
Offer ends 23 June

Tired of Juggling Multiple Roles in Your Business?

SuperControl Streamlines Everything

www.supercontrol.co.uk/pasc-uk-supercontrol-offer

Full details can be found here: <https://supercontrol.co.uk/pasc-uk-supercontrol-offer>

CONSULTATION ON REGISTRATION FOR HOLIDAY LETS IN ENGLAND UPDATE 30 MAY

We are getting large numbers of downloads of the Guidance Notes, views of webinars and downloads of policy statements on this Consultation. It is the easier of the two to respond to. The deadline for responding to this Consultation is the 7th of June. All supporting documents are now ready, see below. We ask that as many of you as possible now respond to this Consultation, thanks.

FINAL GUIDANCE NOTES ON RESPONDING TO STATUTORY REGISTRATION CONSULTATION NOW AVAILABLE.

We have now completed the Final version of the Guidance on how you might respond, question by question. This can be found at <https://www.pascuk.co.uk/england-consultations/>

On that webpage, you can also find the following:

- The PASC UK Policy Paper on Statutory Registration
- The Tourism Alliance Policy Paper on Statutory Registration
- Guidance Notes on how to respond to the Consultation.
- A Video interview with the Chair, answering the top 10 questions about Statutory Registration (12 mins).
- A recording of the Tourism Alliance Webinar on Statutory Registration with Q&A
- A recording of the PASC UK Webinar on Statutory Registration with Q&A

CONSULTATION ON ADDING A NEW CLASS OF PLANNING IN ENGLAND FOR HOLIDAY LETS 30 MAY UPDATE

This Consultation is much more complex, and the danger is that many will just leave it in the too hard category. Please don't, a poor outcome could have a serious impact on our sector. One of the key points we need to make is that no changes should be made until the Registration Scheme is well set, and that Councils have clear transparent evidence before considering any Article 4 Interventions. Any changes should not be retrospective in nature.

The deadline for responding to this Consultation is the 7th of June. All supporting documents are now ready, see below. We ask that as many of you as possible now respond to this Consultation, thanks.

FINAL GUIDANCE NOTES ON RESPONDING TO THE CONSULTATION ON A NEW CLASS OF PLANNING FOR SHORT TERM LETS NOW AVAILABLE.

We have now completed the Final version of the Guidance on how you might respond, question by question. This can be found at <https://www.pascuk.co.uk/england-consultations/>

We have commissioned an expert planning solicitor to write it. It needs to give Members a clear understanding of the Consultation, the possible consequences of each of the measures proposed and how best to respond.

Our position on this is that we do not want to agree to changes in current ownership rights for properties and are deeply opposed to any retrospective changes.

The Webinars where questions were asked about this Consultation are in the Webinar section.

Link to the Consultation here:

<https://www.gov.uk/government/consultations/introduction-of-a-use-class-for-short-term-lets-and-associated-permitted-development-rights/introduction-of-a-use-class-for-short-term-lets-and-associated-permitted-development-rights>

UPDATE ON THE NEW FIRE GUIDANCE 2023 30 May 2023

Short update before the PASC UK Fire Paper is published next week. Previous notes in the changes can be found in last weeks Newsletter.

Outstanding Questions or points raised by Members:

1/ On the recent Webinar, a question was asked disputing whether wireless fire alarms systems are allowed. (This was in relation to ALL bedrooms needing to have one).

However, if, as will normally be the case, no such system is provided, there will be a need for interlinked domestic smoke alarms and heat alarms (of the type normally found in houses and flats) in all areas where a fire might start. Smoke alarms should be installed in hallways, corridors, staircases, lounges, dining rooms and bedrooms.

Our understanding on this is that wireless systems are allowed, but to be sure have asked for this to be included in the PASC UK fire Guidance being published and have asked the Home Office. **This will be covered in full in the upcoming papers and webinars.**

2/ The paper raises questions about fire safety systems having to be tested every six months.

Six-monthly checks

- Any fire detection and alarm systems should be serviced by a competent contractor
- Fire doors should be checked to make sure they remain in good condition, are not damaged, and remain a good fit in their frames

Our understanding here is that fire detection systems that require six monthly tests refers to more complex systems in hotels, etc, we are checking this with the Home Office. **This will be covered in full in the upcoming papers and webinars.**

NEXT STEPS FROM PASC UK

We have commissioned the following pieces of work.

1/ A short paper to try and address the key questions arising from the 'Small Accommodation' guide.

2/ As full Guidance will be published on larger properties; we have commissioned a paper with a working title of '25 Ways to Mitigate Fire Risk in Larger Properties'.

These are currently planned to be published by the 6 June, so in advance of the webinars.

There will be Fire Webinars on both the 13th and 15th June where questions can be asked about this Consultation as well as other supporting materials. See webinar section for detail.

All the current Fire Guidance and notes that we have currently has been posted in the last three weeks newsletters and can be found here: <https://www.pascuk.co.uk/newsletters/>

VALUATION OFFICE VO6048 GUIDANCE NOTES NOW AVAILABLE REPEAT

The deluge of Form VO6048 arriving on doorsteps from Members has begun. This is the form that all of us on Business Rates will have to fill in in both England and Wales annually from now on. It is a legal requirement to complete this form.

The updated guidance on filling this form is now available, covering the changes that have been made to the form.

There are both English and Welsh Guidance Notes available, for both the long and short forms that are being sent out. We don't know why there are two kinds of forms. Whilst waiting for an answer on that thought best to get the Guidance out.

You will be able to locate these forms in the Members Area of the website if you are a Member, and on the reports page on the website if you are not, where you will need to provide your details, before downloading. That way we can contact you about other PASC UK Membership Benefits 😊

Members have also asked why it talks about grading. This is important to get right too. The Valuation Office does apply slightly lower Rateable values to higher quality businesses. This is clear in the Practice Note you can access in the note below.

Worth remembering that this is a legal declaration, and that this information will build data for the next Revaluation. We doubt that it will result in you getting a new 2023 Rateable Value adjustment.

UKSPF GRANTS UPDATE REPEAT

This is repeat requested during recent Members meetings.....

We have been able to get some more information on the UK SPF Grants covered in previous Newsletters. The information below is gleaned from our Council, by attending the webinar they provided, plus a drop-in session, so may vary in some ways Council by Council. The main principles of the grants will apply nationwide.

The Grants will require the applicant to contribute at least 50% of the project. If the project costs are £20k, then you would need to contribute £10k. However, the greater the level of owner contribution the higher the project would be scored at assessment.

When assessing which applications to approve they will look at various factors, which will most likely include:

- Does it protect jobs?
- Will it increase employment?
- Will it increase productivity?

You will need to think about how your project can address these, just saving us money by installing some solar panels won't be enough.

In East Devon, they have 'merged' UK SPF and Rural SPF so that they only have to manage one fund. This is likely to occur in many rural areas.

There are essentially going to be two Grant streams. (Note, Grant Titles may be different in your area, search your Council Website for UK SPF).

1/ **Innovation and Resilience**. Max Grant £20k, and you start by making an EOI (Expression of Interest). Council will review EOI and suggest changes if necessary.

2/ **Culture, Leisure and Tourism Fund**. Max Grant £5k. Much simpler process, all online.

We can only apply for one or the other, not both.

HOW TO FIND GRANTS REPEAT

1/ It is always worth registering with your Council for them to send you their Business Updates. These should include reference to any Grants that may be available.

2/ Search your Council website for Grants. You may have to use your imagination to see if a particular grant may be applicable to you. For example, Carbon Zero, Net Zero, Rural Innovation Could possibly cover installing solar, EV charging etc. It is unlikely that a grant title will say Tourism, or self-catering or holiday lets.

3/ In England we have local Enterprise Partnerships. These are known as LEP's. Finding your LEP's website is the first step. Most of them have something like a Growth Hub. This is the business section

where you find what grants may be offer. A common one offered by LEP's is around 'digital'. This may cover anything from help getting a new website to basic computer training.

BUSINESS RATES 2023 UPDATE 25 APRIL

Apologies still not had time to update this week. Meeting with VOA has now taken place and we will update this section asap.

Last week we finally got sight of the new 2023 Self-Catering Practice Note.

Here it is: <https://bit.ly/3mFoWkM>

You need to scroll down to here to find it on that page:

9. Valuation Support

[Show](#)

Practice note 1: 2023 - holiday accommodation (self-catering)

[Show](#)

The new 2023 Rating list now applies to all that are registered for Business Rates. This Practice Note is the basis under which your Rateable Value has been calculated and under which all Checks, Challenges and Appeals need to be carried out.

There are lots of questions arising from this new Practice Note, so have arranged a meeting week commencing 1st May with the Self-catering Team at the VOA.

The main questions apply to those of us that have less than five units and whether Check Challenge Appeal is live in Wales yet. If you have 5 or more units it is petty simple to understand, and as soon as we have had the meeting should be in a position to help those Members 'Check' RV's that they feel are too high.

Those will 1-4 Units this is going to take a while longer I'm afraid as there are lots of changes to this Practice Note, which we are not yet fully conversant with.

Please be patient whilst we get a fuller understanding of the changes, so that we can help Members wishing to 'Check' their 2023 Rateable Value. We are also waiting for confirmation that the 'Check, Challenge, Appeal' that works well in England will be available in Wales.

We may then be able to help those Members that have had increases through the 'Check' system to get them reduced. Please by all means log with the Chair that you would like to look at your Business Rates by sending a note to chair@pascuk.co.uk Note. This service is only available to paid Members.

REQUEST FOR HELP FOR THE TRADE DIRECTORY

Firstly, huge thanks to all those who have sent in details of suppliers. We have received a really good response to this and have now broadened the ask to enable us to have more suppliers in some of the other categories that we will launch with.

Please can you therefore supply your recommendations for any of the following please. Please try and use the format below, as it will save us huge amounts of time populating the trade Directory. Just send an email to chair@pascuk.co.uk with category in the Subject Line and details as laid out below in the body of the email. Many thanks.

Company name:

Website:

Tel:

Contact:

Email:

What they offer? e.g., PAT Testing, Photography, Chimney Sweep, mortgage brokers for holiday lets etc

Area/Region covered:

Categories we are aiming to launch with are and would welcome your recommendations:

Direct Booking Channels

Fire Testing

Pat Testing

Electrical Testing

Gas Testing

Chimney Sweeps

Website design

Photography/Video/Drone

Channel Managers

Green energy/Electric Vehicle Charging installers

Artwork/Logos

Accountants

Solicitors

Insurance Companies

Marketing/SEO and Social Media support

RESETTING YOUR PASSWORD FOR THE PASC UK MEMBERS AREA

You are able to check your account details and download any of the 25 Members only PASC UK papers. The full list of the PASC UK Members Papers is detailed below.

Anticipated questions:

1/ How do I log in?

On the main PASC website you will see a link in the top right-hand corner called "Member Login". Click this link and enter your email address and password. Once logged in you will be in the members area.

2/ I can't find my password.

Click on the "Member login" link on the far right of the menu on our website and click the "forgot password" link which is in blue text just below the "log in" button. Enter your email address in the field and click "request password reset" button.

3/ Who do I contact if I cannot get in?

If you are having difficulty, please email admin@pascuk.co.uk and Justin will investigate for you.

4/ My username doesn't match my email address, does it matter?

No, it doesn't, usually your username would be your email address, but through address changes and mistyping, some don't match up. However, the only place those are used is in the login field, all correspondence will go to your usual email address. Unfortunately, it isn't possible to change the username once it has been set.

NEWSLETTER INDEX (WHERE TO FIND PREVIOUS INFORMATION)

All previous content is indexed and can be found on the 2022 Index on the Newsletter page. Look for PASC UK Index 2022. This will be updated weekly.

<https://www.pascuk.co.uk/newsletters/>

WALES INFORMATION AND WHERE TO FIND IT

If you are affected by what is happening in Wales and do not get the direct Wales only communications, please email me at chair@pascuk.co.uk put **Wales Newsletter** in the subject line and we will add you to the Wales Only circulation list.

Previous Wales Newsletters can all be found here: <https://www.pascuk.co.uk/wales-182-days-reports/>

GENERAL INFORMATION SECTION

PASC UK SOCIAL MEDIA

Please consider following PASC UK on Social Media, it gives us a way to contact you quickly in the event of any changes or announcements that are made. We promise not to bombard you and to try to keep it relevant and topical.

PASC UK on Twitter [@PascUK](#)

PASC UK on Facebook [@pascukltd](#)

This is where the latest news between newsletters gets posted.

MEMBERS AREA IS NOW LIVE

The Members area of the PASC UK website opened last week. Initially you will be able to check your account details and download any of the 25 Members only PASC UK papers. No longer will you need to ask Justin or myself 😊. The full list of the PASC UK Members Papers is detailed below. No longer will you need to ask Justin or myself 😊 We will add additional features over the next couple of weeks.

Anticipated questions:

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On the main PASC website you will see a link in the top right-hand corner called "Member Login". Click this link and enter your email address and password. Once logged in you will be in the members area.

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PASC UK MEMBERS ONLY PAPERS

This is the current list of Members Only papers available in the Members area of the website.

- [PASC UK Business Rates Claim Note England](#)

A guide to 'Claiming' your property in England. You cannot 'check' You cannot 'Check' your properties Business Rates until you have done this.

- [PASC UK Business Rates Check Note England](#)

The guide will take you through 'checking' your Business Rates in England. It is vital that you book a call with the Chair before completing and submitting this 'Check'.

- [PASC UK Template Privacy Policy June 2022](#)

All businesses in the UK are required to have an up-to-date Privacy and Cookie. Not having one can lead to fines. This document provides you with a template policy.

- [PASC UK Template, Privacy Policies explained June 22](#)

This document explains Privacy Policies

- [PASC UK Template Cookie Policy and Guidance June 22](#)

This document gives further guidance on Cookie and Privacy Policies

- [PASC UK Guidance on using CCTV 2021](#)

Having CCTV at business premises can bring benefits, however there are several stages of legal compliance that you need to go through to operate such a system.

- [PASC UK Template CCTV Policy June 2022](#)

This document provides you with a basic CCTV Template Policy.

- [PASC UK Guidance on completing a short form LIA](#)

A 'Legitimate Interests Assessment' is a requirement if you have CCTV. This will guide you through creating one.

- [PASC UK Template LIA](#)

This document is a template Legitimate Interests Assessment for CCTV

- [PASC UK Template Breach Risk Assessment \(Req if you have a GDPR breach\)](#)

This template will guide you through the steps to take if you have a breach of GDPR.

- [PASC UK Record of Processing \(This is what data that you store and for how long?\)](#)

This template gives you the headings for the types of data that you store and for how long.

- [PASC UK Template Internet Fair Usage Policy](#)

This template document can be inserted into your Terms and Conditions to cover fair internet usage at your business.

- [PASC UK EV Charging Guidance \(This is about to be updated for 2023, launch expected end of May 2023\)](#)

This guidance takes you through putting together an EV Charging Policy at your business, necessary even if you do not have EV charge points, to help protect against charging out of the window.

- [PASC UK EV Charging Policy for Member's T's & C's](#)

This template document can be inserted into your Terms and Conditions to cover EV charging at your business, whether you provide the facility or not so as to help maintain insurance cover.

- [PASC UK Ghosting Report](#)

Ghosting is the practice that is employed by some self-catering agents whereby they leave your property on their website after you have left, with 'this property no longer available' Book one of these. This report tells you the steps you can take to have the property removed.

- [PASC UK Risk summary of 3rd Party suppliers at Holiday lets](#)

Having third party suppliers giving services to our guests at our businesses requires careful planning, in order not to void insurance. This paper explains the steps to take to maintain insurance cover. Covers chefs, mobile cooking companies, hot tub rental, bouncy castles. Entertainers etc.

- [PASC UK ICO Registration Paper](#)

This paper explains whether or not your business needs to register with the ICO. In 99% of cases PASC UK Members will need to do so. It costs £40 to register.

- [PASC UK ICO Registration FAQ's](#)

This document answers the most common questions about registering with the ICO and why you need to.

- [PASC UK Guidance on damage caused by guest and your T's & C's](#)

This document provides Members with another clause for their T's and C's. this one to protect you if guests cause damage to the property such that you have to cancel subsequent bookings and who pays.

- [PASC UK Template for clause in T's C's ref guest damage](#)

This is the template clause to add to your Terms and Conditions to protect you if guest damage causes future cancellations.

- [PASC UK Guest Comms Paper](#)

Improving the flow of Guest Communications from initial contact prebooking to post departure is one of the key elements to improving guest satisfaction and driving up repeat bookings. This paper should be taken in conjunction with the webinar on this subject in the Webinars section.

- [PASC UK Influencer Paper](#)

Many Members have reported being contacted by influencer or media offering coverage of your property in exchange for a free stay. There are several legal aspects to Members being offered this that they need to be aware of. These are covered in this Paper.

PASC UK MEMBERS LOGO UPDATED

We have updated the logos for Members to display on their websites. We now have a full set of Welsh versions too. A full variety of shapes and formats are available to suit all layouts.



MEMBER BENEFITS SUMMARISED

To carry out the lobbying work that we do on behalf of the Sector we need funding. 90% plus of this funding comes from Membership Subscriptions.

Members will get.

- Access to Telephone Support
- Prompt email support
- Access to Members Benefits and Discounts. (Buying Group Membership details below)
- Members only Webinars, (Including ask the Chair sessions)
- Book Appointments with the Chair
- Specific Discounts on key products
- PASC UK Guides to reducing Business Rates
- Hard Copy of the Visit England Pink Book
- 25 and growing Special Interest Papers including legal docs such Privacy and Cookie Policies

What will be available to non-members?

- The PASC UK newsletters
- Email support when available. (Members support comes first).
- Free Webinars
- Cleaning protocols
- Some General interest Papers

We are currently making major investments in supporting you better and all this costs money, these include.

- Sponsorship of the Visit England Pink book, to help promote the safe and legal aspects of our sector
- Membership fees to the Tourism Alliance, UK Hospitality and Wales Tourism Alliance
- Surveys and reports to use data-based arguments to win support for the sector
- Legal papers to help inform and protect Members.

If you have not yet joined PASC UK, please consider joining NOW. Details below the Buying Club information. <https://bit.ly/3ptd4RU> Thanks.

BUYING CLUB MEMBER BENEFIT FOR PAID PASC UK MEMBERS

We are really pleased to announce a partnership with Purchasing for Business.

More details on the new PASC UK website here: <https://bit.ly/3ptd4RU>

This is a Buying Club, it's free to join if you are a paid up PASC UK Member. There will be no additional fee for Members to join the Club.

SUPPORT LOBBYING BY JOINING PASC UK

There is a huge amount of work and lobbying to do to help support you all in the self-catering sector. We don't ask very often, however, if we are to fight on so many fronts, we simply need more funds. There are thousands of you that have had the benefit of this newsletter and the lobbying done on behalf of the sector.

We are now asking that as many of you as possible join PASC UK. The fight is on so many fronts, and we get much better results when we engage proper legal advice and proper PR firms to assist with campaigns. Memberships to other organisations that provide common lobbying, information feeds and support also cost many thousands of pounds a year.

Membership fees are as follows: All per annum.

- Single cottage £70
- 2 – 4 Units £125
- 5 – 10 Units £200
- 11 + Units £300

For companies like cleaning firms, or industry support companies, Trade Membership is £200, and you will get a listing in the Trade Directory on the new website.

Members get telephone support and priority email support.

You can join here, simple form, takes 2 mins, and you'll get an invoice, payable by BACS or Credit Card. Just click on this link to go to the joining page: <https://www.pascuk.co.uk/join-pasc-uk/>

Wishing each and every one of you all the best during these trying times.

Best regards

Alistair Handyside MBE

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DISCLAIMER

We are in completely uncharted territory here, and any suggestions that we make are merely that and you should carefully consider your own business policies, and if necessary, consult with your Professional Advisors. PASC is your lobbying Association, not a legal service. In addition, please be very wary of some of the advice given on internet communities, blogs and social media. There appear to be thousands of experts out there where my understanding is that there are very few.

To that end, any information you get from any source you must double check. I will always try and put the actual link to the information in the newsletters so that you can read and assess yourselves. These are unprecedented times, please take exceptional care.

